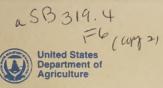
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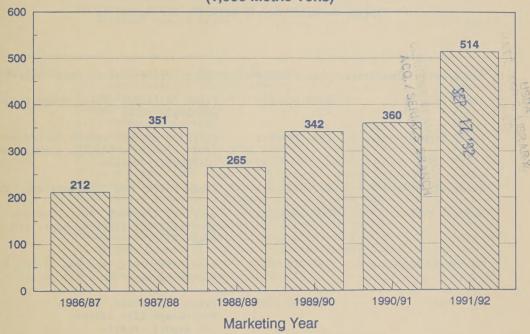
Foreign Agricultural Service

Circular Series FHORT 9-92 September 1992

## **Horticultural Products Review**

### **U.S. Exports of Fresh Apples at Record Levels**





Sources: U.S. Bureau of the Census
Statistics Canada

Marketing year 1991/92 which ended in June has been phenomenal for U.S. apple exports, with records set for volume and value. Exports totaled 514,000 metric tons, up 43 percent from last year. Sales rang up at \$320 million, up 42 percent from the previous year.

#### For further information, contact:

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Emanuel McNeil	202-720-2083	Berries, tropical fruit, nursery products, cut flowers, hops, and beer
Katherine Nishiura	202-720-0497	Wine, tree nuts, and non-citrus fruit juices (except for apple juice)
Ed Porter	202-690-2702	Fresh vegetables, melons, Mexico-specific issues, and export credits
Samuel Rosa	202-720-9792	Canned mushrooms, Honey, CBI-specific issues, and trade forecasts
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All measures not otherwise noted are metric. One kilogram (kg.) = 2.2046 pounds, 1 metric ton = 2,204.62 pounds, 1 liter = 0.2642 gallon, 1 hectoliter (hl.) = 26.42 gallons, and 1 hectare (ha.) = 2.471 acres.

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#### EXPORT SUMMARY

U.S. exports of horticultural products to all countries in June 1992 totaled \$537 million, 11 percent above the same month a year earlier. Sales increases of fresh oranges, cherries, fruit and vegetable juices, canned vegetables, and wine helped to offset sales decreases of grapefruit, lemons, tomatoes, and almonds. During the first 9 months (October-June) of fiscal 1992, the total value of U.S. horticultural exports reached \$4.62 billion--15 percent above the same period in fiscal 1991.

### U.S. EXPORTS OF SELECTED HORTICULTURAL COMMODITIES WORLD TOTAL, OCTOBER-SEPTEMBER YEAR JUN 92

NAME			QUANTITY	JUN 92			VA	LUE (1,000	DOLLARS)	
GROUP & COMMODITY	CURR MO CI	URR MO	YR TODATE	YR TODATE CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR
FR, FRUIT CITRUS MT GRAPEFRUIT LEMONS ORANGES INCL TMPLS OTHER CITRUS SUBtotal:		13,463 12,365 53,836 601 80,266	416,067 92,883 216,157 16,213 741,321	414,355 103,200 406,512 23,690 947,759	458,872 119,389 251,948 18,057 848,267	12,248 12,974 20,790 578 46,591	6,852 9,605 27,315 636 44,411	244,998 87,374 155,973 15,717 504,063	229,019 87,894 225,129 20,987 563,031	268,291 117,456 189,150 17,402 592,301
FR. FRT. NON-CIT MT APPLES AVOCADOS CHERRIES SWT & TRT GRAPES KIWIFRUIT MELONS PAPAYA PEACHES & NCTRNS PEARS FLUMS/PRUNES STRAWBERRIES OTHER NON-CITRUS SUBTOTAL	23,522 7,877 7,877 10,753 21,767 14,178 24,464 6,443 11,516 104,981	28,871 15,904 15,612 43,641 17,332 17,3367 12,3367 14,245 52,611	3022,65748 655748 1087,95067485 1087,76744589339 2576,77437,770 2576,77437,770 2576,776 6877,776	445,554 267,73566 1277,38866 1277,38866 315,68816 315,68816 315,68816 315,68816 315,68816 315,68816	371,313 18,827 190,433 190,489 125,889 125,8001 68,385 74,1101 42,1170 59,124 1,070,535	14,630 28,026 18,394 13,640 14,320 1,826 7,836 7,836 8,374 117,328	18,350 1,441 50,301 21,381 12,243 1,149 15,1697 11,249 8,430 150,558	188,032 42,778 423,1061 110,845 43,7551 27,5620 166,0121 535,7869 600,113	275,010 93,3239 134,1581 39,75852 255,6852 555,64358 772,4558	2364,45965 445965 2086,7699 712,584962 2086,75984,55778,55984,55778,55984,55778,55984,55778,55984,5599
CND/PREP FRUIT CHERLIES TRI CND FRUIT MIXTURES FRUIT MIXTURES BACHES CANNED FINEAPPLE CANNED FREP PREP, PRES OTHER CANNED FR Subtotal:		1,385 1,694 1,275 1,335 1,0129 1,5929 16,228	6,166 22,108 1,743 14,237 5,868 41,312 18,576 110,013	5,422 24,894 15,371 45,061 30,860 129,957	8,583 28,476 18,369 18,300 55,389 25,697 146,876	1,083 1,929 1,680 1,754 2,309 13,048	2,873 1,924 1,1625 5,844 4,462 17,412	9,848 22,181 3,068 13,718 4,927 45,818 118,961	10,150 27,991 5,763 15,148 4,680 51,175 30,211 145,121	13,973 28,184 4,508 17,543 7,137 61,740 27,610 160,698
DRIED FRUIT MT PRUNES, DRIED RAISINS, DRIED OTHER DRIED FRUIT Subtotal:	7,169 10,152 1,659 18,981	5,807 9,104 1,692 16,603	77,254 99,291 16,919 193,466	69,922 87,319 18,859 176,100	100,070 137,196 22,432 259,700	8,784 13,928 3,215 25,928	8,959 12,829 3,827 25,615	95,694 132,253 34,562 262,510	100,848 124,424 41,938 267,210	123,888 183,412 44,504 351,805
FROZEN FRUIT MT BLUEBERRIES, FZN STRAWBERRIES, FZN OTHER FZN FRUIT Subtotal:	1,043 962 778 2,784	894 1,022 2,191 4,108	18,885 6,303 6,834 32,024	4,999 8,434 11,730 25,163	21,758 11,243 11,658 44,660	581 1,363 1,561 3,507	1,645 1,206 2,621 5,473	11,237 9,202 9,777 30,217	9,421 10,927 15,958 36,308	14,240 15,709 16,184 46,134
FRT&VEG JUICE (SSE) KL GRAPEFRUIT JU CNC ORANGE JU NT CNC ORANGE JUICE CNC OTHER JUICES Subtotal:	3,464 5,505 30,959 25,219 65,150	6,856 7,573 38,609 40,571 93,610	25,154 31,691 232,303 228,616 517,765	46,147 46,910 255,190 295,564 643,812	36,416 42,468 313,077 303,777 695,740	2,344 4,435 13,238 15,223 35,242	4,198 6,881 17,976 21,802 50,860	16,213 28,271 100,252 131,029 275,767	29,546 41,589 114,497 169,717 355,350	22,892 37,161 134,463 173,205 367,722
VEGETABLES FR MT ASPARAGUS, FR, CHLD BROCCOLI CAULIFLOWER CELERY LETTUCE, FR, CH. ONIONS, FR PEPPERS TOMAROES, FR, CH. OTHER VEG, FR. SUBTOTAL VEGETABLES CANNED MT	1,846 6,869 5,188 11,7548 20,5627 7,5440 10,797 10,440 149,797	1,217 6,563 11,563 125,556 127,634 7,104 15,432 07,812 93,861	16,419 70,707 49,126 93,893 245,427 121,594 70,037 101,482 416,276 1,184,965	18,595 79,195 63,233 101,122 259,142 113,369 71,273 118,977 487,259 1,312,168	16,968 79,794 59,296 107,551 289,090 153,726 80,000 138,305 506,229 1,430,971	3,722 4,060 4,1256 10,732 4,184 15,037 40,132 91,070	2,568 5,844 4,8476 9,231 4,747 4,6880 40,039 84,544	45,861 44,779 355,859 436,7501 115,852 39,7446 250,479 701,173	52,732 48,055 42,180 34,007 106,387 387,444 253,608 714,313	47,367 52,177 42,775 40,405 131,229 46,131 111,487 304,903 831,268
VEGETABLES CANNED MT CATSUP & CHILI SA SWEET CORN CANNED TOMATO PASTE TOMATO SAUCE OTHER CANNED VEG. SUBTOTAL:	1,463 12,612 2,983 3,181 13,830 34,072	2,471 12,416 7,103 3,264 16,159 41,416	11,971 101,191 41,921 22,823 117,816 295,723	17,539 101,507 51,910 44,296 140,122 355,377	16,354 130,223 49,868 35,619 162,248 394,313	1,231 9,779 3,185 2,936 17,764 34,897	1,897 9,882 5,419 3,179 22,699 43,078	9,837 81,467 42,935 21,663 149,014 304,917	13,614 80,480 43,681 41,571 183,579 362,927	13,964 103,453 51,242 34,247 204,111 407,019
FROZEN VEGETABLES MT FROZEN FRENCH FRY FZN SWT CORN OTHER POT. FZN OTHER FZN VEG Subtotal:——	14,315 4,642 1,527 4,938 25,424	15,799 4,391 1,458 5,892 27,541	119,724 42,985 12,421 45,757 220,889	141,872 46,613 10,887 50,712 250,087	163,242 56,430 15,713 58,747 294,134	10,436 3,675 1,407 4,829 20,349	10,922 3,543 1,275 5,766 21,509	88,129 35,663 12,120 44,125 180,040	100,281 36,770 9,743 48,875 195,670	119,722 45,558 15,113 58,474 238,868
DEHYD VEGETABLES MT GARLIC DEHY ONIONS DEHY POTATO DEHYD OTHER DEHY VEG. SUBTOTAL:	500 1,940 2,891 2,290 7,622	646 1,798 3,027 3,313 8,785	5,609 17,382 24,863 22,801 70,656				1,603 4,107 2,920 3,736 12,368	12,991 40,281 26,787 29,260 109,320	14,639 38,805 27,732 34,487 115,665	17,617 52,246 34,525 38,225 142,615
TREE NUTS MT ALMND SH/PREP ALMONDS, UNSHLD PISTACHIO, UNSHLD WALNUTS, SHLD WALNUTS, SHLD OTHER NUTS SUbtotal:	11,250 797 326 795 211 2,756 16,137	7,607 696 1,006 919 116 3,537 13,884	133,825 10,709 4,025 10,149 44,851 34,110 237,671	126,993 9,059 7,196 149,089 43,527 252,807	184,043 13,548 4,813 12,431 46,349 44,862 306,048	32,879 2,598 1,042 2,784 2,468 49,060	25,243 1,459 3,081 3,503 11,627 45,198	379,303 21,844 12,691 34,068 94,419 622,726	416,811 18,980 24,658 533,436 127,305 726,446	533,973 28,067 15,201 41,850 127,638 828,938
NURSERY PRODUCTS NONE CUT FLOWERS OTHER NURSERY Subtotal:	0	0 0	0	000	000	2,292 10,056 12,349	2,579 10,295 12,875	25,038 133,731 158,770	25,464 137,805 163,270	32,090 162,417 194,507
HOPS & PRODUCTS MT HOP EXTRACT HOP PELLETS HOPS, NSFP Subtotal:	134 841 286 1,262	498 650 33 1,181	1,846 4,709 1,018 7,574	3,952 4,131 2,221 10,305	2,397 5,898 1,258 9,554	2,114 4,086 1,109 7,310	4,213 3,369 698 8,281	26,863 24,787 5,602 57,253	51,100 23,040 11,662 85,804	34,609 31,280 7,647 73,537
WINE KL GRAPE WINES OTHER WINE PRODUCTS Subtotal:——	9,602 2,075 11,677	10,282 1,825 12,107	76,479 11,930 88,409	85,059 15,451 100,511	105,677 15,365 121,042		13,604 909 14,514 536,702	97,600 6,514 104,115 4,029,952	112,630 7,748 120,379 4,623,928	138,841 8,079 146,920 5,312,838

### U.S. IMPORTS OF SELECTED HORTICULTURAL COMMODITIES WORLD TOTAL, OCTOBER-SEPTEMBER YEAR JUN 92

				JUN 92						
NAME			QUANTITY				VALUE	(1,000 DOI	LARS)	
GROUP & COMMODITY		CURR MO CURR YR	YR TODATE LAST YR			CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR
FRESH FRUIT APPLES AVOCADO BANANA CANTELOUPE GRAPE KINIFRUIT MANGO PEACH PEAR PINEAPPLE RASPBERRY STRAMBERRY OTHER MELON OTHER FRUIT SUBTOTAL	5,255 20,957 0 1,789 11,298	18,388 316,313 23,7512 13,991 7,1005 13,995 13,995 13,995	98,304 9,819 2,376,692 332,239 157,683 49,723 83,964 14,320 116,626 393,861 3,852,299	123,063 16,206 2,606,122 309,507 16,9503 54,054 96,733 54,054 96,739 2,631 10,437 11,437 4,039,314	111,285 3,211,182 261,216 337,740 31,313 91,633 45,580 111,117 5,788 14,571 14,424 4,886,160	4,745 95 77,495 4,773 35,408 7,143 14,043 0 1,160 3,614 0 828 3,237 12,367 164,914	13,553 93,634 1,295 51,369 2,432 14,482 3,759 4,592 2,348 4,592 2,4402 1,554 1	40,585 147,302 80,648 254,114 18,098 32,880 26,572 28,865 19,492 44,770 1,428,200	75,171 16,333 759,971 727,173 255,982 14,982 14,982 31,868 31,868 31,869 31,869 31,869 31,869 31,869 31,869 31,869 31,869	45,360 922,347, 2518,847 2518,659 41,923 64,033 33,021 27,500 19,656 43,376 184,170 1,784,427
DRIED FRUIT DATE DRD APRICOT DRD FIG & PASTE RAISIN OTHER DRD FRUIT Subtotal:	66 620 311 1,010 897 2,907	747 257 303 295 629 2,234	4,964 4,907 7,369 7,615 8,861 33,717	6,574 6,515 8,712 4,691 5,084 31,577	5,537 6,722 7,903 11,229 11,886 43,279	1,445 306 1,059 1,371 4,341		4,938 12,685 7,309 6,659 9,448 41,042	7,033 13,636 12,071 4,514 8,899 46,155	5,695 16,417 7,585 10,198 12,990 52,886
FROZEN FRUIT FZN RASP FZN STR OTHER FZN FRUIT Subtotal:	MT 202 2,119 1,419 3,741	1,921 1,795 3,785	2,491 19,633 13,291 35,416	1,938 17,047 15,590 34,576	3,551 21,414 17,975 42,941	258 2,698 1,332 4,289	2,267 1,662 4,020	3,301 23,689 13,605 40,595	2,999 18,635 16,895 38,531	4,592 26,675 18,520 49,787
CND/PREP FRUIT CANNED PEACH CANNED PEACH CANNED PINEAP MIXED FRUIT PREP/PRES FRUIT OTHER CND FRUIT Subtotal:	413 30,893 313 15,292 10,751 57,664	1,264 0 25,923 322 17,169 10,407 55,087	8,525 383 211,562 2,079 131,277 93,114 446,943	18,067 8 263,836 146,722 98,973 530,505	10,569 388 281,5684 187,085 119,950 602,186	246 0 21,867 305 24,597 19,054 66,071	941 17,517 351 29,913 18,848 67,574	5,062 288 137,815 2,014 210,023 148,276 503,480	11,675 33 177,436 37,280 257,392 161,278 611,096	6,203 304 183,864 2,651 300,8651 195,651 689,544
FRTEVEG JUICE (SSE) APPLEPEAR JU FCOJ GRAPE JU PINAP JU OTHER FRUIT JU Subtotal:		104,201 45,866 21,366 28,196 7,095 206,726			1,018,546 1,193,780 88,399 352,313 112,918 2,765,958	36,240 13,571 1,695 11,397 3,975 66,879	40,688 13,273 8,189 7,463 2,856 72,471	207,661 206,925 17,285 70,942 35,196 538,011	262,388 251,905 32,037 75,906 25,610 647,848	274,227 280,790 22,190 89,672 41,818 708,699
VEGETABLES FR ASPARAGUS BEAN BELL PEPPER CARROT CHILI PEPPER CUCUMBER EGGPLANT GARLIC LETTUCE ONION POTATO, INCL SD SQUASH TOMATO OTHER FRS VEG Subtotal:——	MT 270 3 ,6935 3 ,6935 3 ,6935 5 ,1996 2 ,9962 7 ,2726 7 18 ,4447 24 ,4566 14 ,492 2	2,66622 1,74600 1,72163038 3,72163038 13,10920 13,10920 13,10920 13,10920 13,10920 13,10920	20,275 11,255 87,1653 144,653 166,938 19,389 14,354 193,465 305,760 327,354 1,493,249	21,560 11,234 75,865 53,349 25,879 165,767 13,247 176,037 176,037 175,564 202,657 1,160,030	23,446 11,863 96,135 54,539 36,007 173,639 19,596 209,295 321,975 76,294 366,172 1,662,026	42 201 6,812 125 4,445 3,314 3,530 3,118 5,567 3,079 28,422 11,670 68,282	254 4,990 194 3,936 3,078 3,437 499 3,437 6,248 1,068 400 6,719 10,698 41,179	28, 723 87, 438 87, 1554 13, 1596 75, 8670 18, 451 91, 898 527, 558 245, 393 842, 493	29,423 74,7522 43,009 662,0733 14,0328 97,255 21,855 21,855 121,958 687,347	31,916 10,969 100,5969 15,596 37,885 77,897 12,971 23,465 102,910 48,227 48,227 264,644 41,236
VEG CANNED/DEHYD CND ARTICHOKE CND MSHROOMS CND PIMIENTO CND TOM TOM PASTE TOM SAUCE DEHYD VEGETABLES OTHER CND VEG Subtotal:——	MT 1,470 5,995 522 696 4,717 26,384 11,448 31,506	2,205 4,583 572 710 4,980 12,555 13,276 39,831	11,569 38,679 6,155 8,306 35,973 9,421 62,691 122,990 295,788	11,924 39,157 5,385 7,095 14,056 4,627 64,602 130,846 277,695	16,945 51,207 7,841 10,434 45,520 11,727 88,265 173,365 405,307	2,338 13,008 879 337 3,151 10,610 10,868 41,361	3,376 10,313 990 340 3,232 11,339 12,706 42,815	20,111 92,339 10,295 3,703 24,972 5,924 117,387 364,926	18,479 91,2043 9,5040 9,5158 22,974 125,989 342,925	28,101 122,586 13,751 31,789 7,431 114,640 164,688 487,005
VEGETABLES FZN BROCCOLI FZN CAULIFLOWER FZN OKRA FZN POTATO FZN OTHER VEG FZN Subtotal:	6,279 228 760 6,987 121,886 136,142	11,178 134 951 11,219 124,110 147,595	84,883 22,915 4,358 56,594 867,072 1,035,825	122,972 17,282 4,430 65,982 758,382 969,050	107,610 24,706 7,195 72,850 1,078,787 1,291,150	4,204 163 468 3,880 5,034 13,751	7,666 101 509 5,481 6,893 20,652	56,020 17,349 2,330 30,762 54,695 161,158	84,193 14,098 2,534 35,095 67,115 203,037	71,178 18,739 4,025 39,707 70,916 204,567
TREE NUTS BRAZILS TOT CASHEWS TOT FILBERTS TOT PISTACHIOS TOT OTHER NUTS Subtotal:——	2,386 3,370 244 8 7,011 13,021	4,254 189 0 4,846 9,753	7,509 39,527 3,997 591 71,243 122,870	5,475 38,864 2,580 92 63,620 110,632	10,367 52,678 4,329 634 89,885 157,896	2,624 16,903 694 33 11,990 32,246	18,040 540 26,895 26,155	12,497 182,147 11,808 1,724 120,451 328,628	8,319 178,943 7,206 583 107,396 302,449	16,767 251,682 12,798 2,078 146,061 429,387
NURSERY PRODUCTS CARNATIONS ROSES OTHER CUT FLRS OTH NURS PROD Subtotal:	NONE 0 0 0 0 0 0 0	00000	0 0 0 0 0	00000	0000	4,738 6,167 10,064 2,667 23,638	5,091 5,303 10,899 2,790 24,083	60,468 80,013 119,863 96,751 357,097	68,986 72,346 126,329 104,597 372,260	70,517 95,690 148,777 148,575 463,560
HOPS & PRODUCTS HOPS & PELLETS OTHER HOP PRODS Subtotal:	MT 142 0 142	191 0 191	7,747 1,296 9,044	7,509 890 8,400	7,966 1,447 9,414	750 0 750	1,217 4 1,222	26,866 9,363 36,230	33,999 4,726 38,726	28,224 9,696 37,920
WINE GRAPE WINES OTHER WN PROD Subtotal: Grand Total:	18,339 641 18,981	28,913 659 29,573	178,458 5,876 184,335	188,648 5,466 194,115	231,045 7,481 238,527	67,968 1,127 69,096	121,295 1,152 122,447	714,732 11,628 726,360 5,368,228	782,927 10,857 793,784	920,681 14,842 935,524

#### **UPDATES**

#### General Developments

--Dutch imports of U.S. horticultural products continued to increase in 1991. In 1991, they reached over \$155 million, up 11 percent from 1990. In guilder terms, the increase was not so steep (see table on page 7). The figures shown on the table include products that were re-exported, but do not include transshipments.

Vegetables - Imports of fresh celery and iceberg lettuce have increased sharply in the past few years. The Dutch also import carrots, canned sweet corn, and tomatoes from the United States. In years with domestic shortfalls, the Dutch also buy U.S. onions. Dried onions, dried carrots, and other dried vegetables are also purchased by the Dutch.

Citrus - The Netherlands is a major importer and re-exporter of Florida pink grapefruit. In 1990/91, about 55 percent was re-exported, mostly to Germany. California is a supplier of Minneolas from February through April, and in some years, of oranges in the summer. Since the 1989 freeze in Florida, exports of frozen concentrated orange juice have declined substantially.

Non-citrus Fruit - Apples from Washington state are the most important non-citrus fruit exported to the Netherlands. Imports this year are up substantially over 1991, due to the small European crop in 1991. The Netherlands is an important buyer of Puerto Rican mangoes.

Tree Nuts - California almonds make up the largest horticultural food imported from the United States. Most of the almonds are used in the processing of almond paste for bakery purposes.

Ornamentals - Florida exports tropical foliage, and particularly leatherleaf. Leatherleaf is the biggest single U.S. horticultural product exported to the Netherlands.

### DUTCH IMPORTS OF U.S. HORTICULTURAL PRODUCTS (VALUES AS SHOWN)

	\$1,000			1,000 guilders		
	1989	1990	1991	1989	0	
Vegetables, Fresh & Processed	1					
Fresh	\$939	\$3,110	\$6,564	1,991	5,660	10,830
Other processed	\$2,858 \$771	\$2,857 \$779	\$4,070 \$4,950	6,058	5,200	6,715 8,167
Fruit, Fresh & Processed						
Citrus				1 - 1 - 14		
Grapefruit Other citrus	\$19,867		\$23,047 \$1,685	42,117	37,617 9,278	38,027 2,780
Non-Citrus						
Apples Pears	\$2,560 \$2,230	\$3,770	\$6,602 \$2,584	5,428	6,861 5,603	10,894
Mangoes Other non-citrus	\$3,017	\$4,159 \$2,396	\$3,275 \$2,811	6,395 5,081	7,570 4,361	5,404 4,638
	22,391	32,370	52,011	3,001	4,501	4,030
Dried fruit Raisins	\$5,526	\$6,595	\$8,298	11,716	12,002	13,692
Other dried fruit	\$1,797	\$3,065	\$2,961	3,809	5,579	4,885
Juices Citrus juice	\$7,677	\$3,845	\$2,481	16,276	6,998	4,094
Other	\$122	\$1,163	\$328	259	2,116	541
Other processed fruit	\$3,966	\$4,047	\$5,292	8,407	7,366	8,732
Tree Nuts						
Almonds	\$24,922	\$32,977		52,834	60,018	47,119
Walnuts Other	\$4,319 \$1,363	\$6,519 \$2,516	\$5,993 \$3,292	9,157	11,864 4,580	9,888 5,431
Nursery						
Potted plants	\$2,219	\$2,359	\$3,280	4,705	4,294	5,412
Cut foliage (leatherleaf) Other ornamental	\$22,181 \$3,947	\$23,995	\$31,222 \$5,608	47,024	43,671 9,228	51,516 9,253
Wine and wine products	\$642	\$834	\$997	1,360	1,769	2,114
Other horticultural products	\$589	\$660	\$847	1,249	1,202	1,398
Total	\$118,809	\$139,700	\$155,026	251,875	254,254	255,793

Exchange rates used: 1989, \$1.00=2.12 guilders; 1990, \$1.00=1.82 guilders; 1991, \$1.00 = 1.65 guilders.

Source: Agricultural Affairs Office, The Hague.

--Israel imported \$30 million of fresh or dried pistachios, almonds, walnuts and hazelnuts in 1991. Of the four tree nuts, pistachio imports were greatest at \$11.5 million. Imports of almonds, walnuts, and hazelnuts followed at \$8 million, \$6.4 million, and \$3.9 million, respectively. U.S. product dominated Israel's walnut import market as well as, to a somewhat lesser extent, the almond import market. Under the U.S.-Israel Free Trade Agreement, all tariffs on products traded between the two countries will be eliminated by January 1, 1995. In some cases, as for almonds, Israel has already eliminated tariffs. Israel imposes a variable levy on imports of almonds and walnuts, but not on pistachios or hazelnuts. For almonds, the variable levy is \$1,700/metric ton on inshell product and \$2,300/ton on kernels. U.S. product is exempt from the variable levies for walnuts, which are normally \$300/ton on inshell product and \$500/ton on shelled.

### ISRAEL: TREE NUT IMPORTS Calendar Year 1991

TREE NUT	VOLUME (Metric Tons)	VALUE (\$1,000)	U.S. SHARE (Percent)	DUTY (Percent)
PISTACHIOS	3,231	11,538	4	22
ALMONDS In Shell Shelled	138	395	100	0
Indust. Use Other	451 1,537	1,667 5,920	58 81	0
WALNUTS In Shell Shelled	273 NA	747 5,693	93 89	22 22
HAZELNUTS Shelled Indust. Use Other	569 NA	1,820 2,129	0 3	0 22

SOURCE: Central Bureau of Statistics, Israel Customs Authority

#### Dried Fruit

--U.S. dried prune domestic sales and exports declined in marketing year (August-July) 1991/92. As shown in the table on page 9, domestic sales of dried prunes, processed condition, dropped almost 4 percent in 1991/92, to 90,748 metric tons. Exports dropped even further, 8.1 percent, to 70,430 tons. Except for Asia, export declines were seen in every region of the world. In Asia, the big 11 percent export growth stemmed mainly from a 12.4 percent boost in export shipments to Japan, to 14,640 tons. Japan is now the leading destination of U.S. dried prunes, followed by Germany and Italy. Exports to Germany dipped 11 percent, to 13,881 tons, while they held steady to Italy, at 10,038 tons. Domestic and foreign sales were down because of short supplies and higher prices. The share of exports going to Europe declined from 71 to 62 percent, while the Asian share increased from 21 to 25 percent. Export shipments to Hong Kong, Taiwan, and Israel also advanced.

### U.S. Prune Disposition Marketing Years 1990/91 and 1991/92 (Quantity in Net Metric Tons, Processed Condition)

	1990/91	1991/92	Percent change
U.S. sales	94,096	90,748	-3.6
Exports			
North, Central and South America			
Canada	4,517	3,874	-14.2
Mexico	2,292	1,555	-32.2
Others	1,413	1,667	+18.0
Total Americas	8,222	7,095	-13.7
European Community			
Germany	15,681	13,881	-11.5
Italy	10,097	10,038	-0.6
United Kingdom	4,639	4,901	+5.6
Denmark	2,883	2,243	-22.2
France	2,000	1,794	-10.3
Spain	2,739	1,716	-37.4
Netherlands	1,576	1,188	-24.6
Belgium/Luxembourg	906	572	-36.8 -58.4
Others	475	198	-10.9
Total European Community	40,997	36,532	-10.9
Other European Countries			
Finland	2,957	2,604	-11.9
Sweden	3,442	2,082	-39.5
Norway	1,754	1,357	-22.6
Switzerland	841	788	-6.3
Others	367	185	-49.6
Total Other Western Europe	9,360	7,016	-25.0
Asia	226	617	+67.8
Hong Kong	386	647	+12.4
Japan	13,030	14,640	-13.5
Singapore	1,170	1,012	+16.0
Taiwan	884 374	339	-9.2
Others	15,843	17,664	+11.5
Total Asia	13,043	17,004	+11.5
Other Markets	1 166	939	-19.4
Australia	1,165	522	+50.9
Israel	698	662	-5.1
Others	2,208	2,123	-3.9
Total Other Markets	2,200	29127	
Total Exports	76,631	70,430	-8.1

Source: Prune Marketing Committee.

-- U.S. exports of raisins declined slightly in marketing year (August-July) 1991/92. According to the Raisin Administrative Committee, total U.S. exports of raisins in 1991/92 dropped by 3 percent, to 104,642 tons. The United Kingdom was the leading destination, with 25,037 tons, down 6 percent. Exports to Japan, the second leading destination, were up 7 percent to 24,405 tons. New promotional programs and distribution channels are the main reasons exports to Japan increased. Germany, the third leading destination, saw exports decline 14 percent to 12,433 tons. The aftermath of reunification euphoria and price competition are the main reasons for the German decline.

U.S. Raisin Exports 1

Country	Metric tons 1990/91	Metric tons 1991/92	Percent change
European Community			
Belgium/Luxembourg	1,998	2,029	1.6
Denmark	6,122	5,658	-7.6
Germany	14,535	12,433	-14.5
Netherlands	5,172	4,256	-17.7
Spain	771	772	0.2
United Kingdom	26,537	25,037	-5.7
Others	775	948	22.3
Total European Community	55,910	51,132	-8.5
Oahan Burana			
Other Europe Finland	2,582	2,372	-8.1
Norway	2,412	2,385	-1.1
Sweden	6,290	5,538	-12.0
Others	748	248	-66.8
Others	740	240	-00.0
Total Other Europe	12,031	10,526	-12.5
Asia and Oceania			
Hong Kong	1,024	1,383	35.1
Israel	591	508	-13.9
Japan	22,880	24,405	6.7
Korea	3,268	3,701	13.2
Malaysia	657	1,083	64.7
New Zealand	1,347	1,483	10.1
Philippines	344		57.5
Singapore	2,714		2.6
Taiwan	2,990	2,888	-3.4
Other countries			
Canada	7,915		-0.7
Venezuela	835		-17.3
0thers	3,040	3,005	-1.1
Total	107,845	104,642	-3.0

Source: Raisin Administrative Committee

<sup>1</sup> Includes natural raisins, golden seedless, and zante currants.

#### Vegetables

-- Effective August 20, Revenue Canada removed the snapback duty on imports of fresh lettuce from the United States entering all parts of Canada. In effect since June 24 in the Western region (all of Canada west of Thunder Bay, Ontario), and in effect since July 3 for the Central region (Quebec and Ontario east of Thunder Bay), the tariff was removed because import prices returned to above 90 percent of the 5-year average price for 5 consecutive days.

Lettuce is broken into two categories for tariff purposes by the Canadian government. The first, in packages not exceeding 2.27 kilograms, has an FTA tariff of Canadian 1.6 cents/kilogram, but not less than 9 percent, plus 3 percent. The snapback tariff was 2.76 cents/kilogram but not less than 15 percent, plus 5 percent. The second category, lettuce in bulk or in packages exceeding 2.27 kilograms, has an FTA tariff of 1.6 cents/kilogram but not less than 9 percent. The snapback tariff was 2.76 cents/kilogram but not less than 15 percent.

- --Effective August 28, Revenue Canada removed the snapback duty on fresh cabbage entering Canada's western tariff region (All of Canada west of Thunder Bay, Ontario.) In effect since July 3 in the western region, the tariff was removed because import prices returned to above 90 percent of the 5-year average price for 5 consecutive days. This means that the duty on U.S. cabbage exported to this region of Canada reverts back to the FTA rate of 1.6 cents per kilogram (but not less than 9 percent) from the MFN rate of 2.76 cents per kilogram (but not less than 15 percent).
- --U.S. exports of tomato products in 1991/92 (July/June) to Canada and Mexico surged. Reduced prices on most tomato products due to large carry-over stocks, and improved access to the Canadian and Mexican markets due to U.S.-Canada Free Trade Agreements and Mexican trade reform may have contributed to the growth in exports.

Total 1991/92 U.S. sales of tomato paste reached \$52 million, an increase of 6 percent over 1990/91. Canada easily remained the largest market with a 6-percent increase to \$30 million. Exports to Mexico increased dramatically from only \$385,000 in 1990/91 to nearly \$4.5 million in 1991/92, making it the third largest market. Sales to the Philippines also increased significantly, from \$214,000 to \$2 million. These increases more than offset export declines to Japan (the second largest market at \$8 million), the European Community (EC), and Korea.

U.S. tomato sauce exports increased to \$50.5 million in 1991/92, up 114 percent from the previous year. Sales to Canada and Mexico fueled the growth with dynamic increases of 260 percent and 119 percent, respectively. Canada is now, by far, the largest market at \$35 million, with Japan (which also increased 67 percent) a distant second at \$5.6 million. Saudi Arabia added to the sales increase, with exports expanding 51 percent to \$1.4 million. However, two large markets experienced sharp declines -- the EC, down 60 percent to \$1.6 million, and Korea, down 87 percent to \$185,000.

Growth in sales of canned tomatoes to Canada and Japan in 1991/92 helped boost total exports to \$9 million, up 43 percent from 1990/91. Canada remains the largest market at \$5.7 million and Japan moved into second at \$1.5 million. Exports to the EC declined by 45 percent to only \$611,000.

#### Wine

--Imports satisfy half of Colombia's demand for wine. Popular imported wines come from Chile, Spain, France, Germany and Peru. Chile accounts for an estimated 50 percent of Colombia's wine imports. U.S. wines are only just being introduced to the Colombian market. U.S. data show wine exports to Colombia in 1991 totaled 120,000 liters with a value of \$121,000. U.S. exports to Colombia in 1992 are on the rise, reaching 75,000 liters valued at \$141,000 for the first five months of the year.

Higher priced wines constitute an estimated 10-20 percent of total wine purchases in Colombia. Wines from Chile, France, Spain, and Germany dominate this segment of the market. In Bogota, wine prices typically range from 1,200-1,295 pesos (\$1.76-1.90) per bottle for local wine up to 7,095-8,495 pesos (\$10.42-12.47) per bottle for more expensive imports from Europe. Mid-range Chilean wines run 2,800-4,900 pesos (\$4.11-7.20) per bottle.

American and other wines produced in non-ALADI and non-Andean Pact countries are assessed an import duty of 32 percent ad valorem for bottled wine and 17 percent for bulk wine. Wine imported from ALADI countries (South American nations and Mexico) is assessed a duty of 23 percent for bottled wine and 15 percent for bulk. Wine from Andean Pact countries is imported duty free, but charged a 12 percent sales tax. Peru is the only Andean Pact country which exports wine to Colombia. (Based on a report from the Agricultural Attache in Bogota.)

### NORTH AMERICAN FREE TRADE AGREEMENT IMPACT ON HORTICULTURE

In an announcement made August 12, the United States, Canada, and Mexico concluded 14 months of negotiations on the North American Free Trade Agreement (NAFTA). The agreement will eliminate most trade barriers among the three countries. While many sections of the NAFTA provide trading rules for all three countries, the agricultural portions are bilateral, with separate rules for U.S-Mexican trade and Canadian-Mexican trade. The U.S.-Canada Free Trade Agreement, enacted in 1988, has already helped to boost horticultural exports to Canada. Because the Canadian market is already being liberalized, the most significant growth in U.S. exports from NAFTA will be to Mexico, already the fourth largest single country market for U.S. horticultural products.

NAFTA will eliminate immediately, or over a period not exceeding 15 years, all tariffs, quotas, and licenses that act as barriers to horticultural trade between the United States and Mexico. NAFTA will produce economic gains for both the United States and Mexico.

#### Tariff and Non-tariff Barriers

The Agreement, which could be in effect on January 1, 1994 if approved by the legislatures of the 3 countries, will eliminate immediately all non-tariff barriers including those that affect horticultural product trade between the United States and Mexico. The only existing non-tariff barriers on two-way horticultural product trade are Mexican import licensing requirements on fresh potatoes and grapes.

Under the NAFTA, the import license on fresh potatoes entering Mexico will be eliminated immediately and replaced by a tariff rate quota (TRQ). Imports up to the quota amount of 15,000 metric tons will be allowed duty-free entry, while anything over the quota will be subject to a tariff equaling the level of the border protection previously provided by the import license. The over-quota tariff on potatoes will be set at \$354 per ton, but not less than 272 percent. The quantity eligible to enter duty-free under the TRQ will grow at three percent per year. The over-quota duty will decline by an aggregate 24 percent over the first 6 years of the agreement and the remainder will be phased out over the rest of a 10-year transition period.

For fresh grapes, Mexico will immediately eliminate the 20-percent tariff on grapes imported from the United States during the period October 15 to May 31. During the rest of the year, imports from the United States will be assessed a 20-percent tariff to be phased out over 10 years. There will be no import restrictions.

In addition, all tariff barriers between Mexico and the United States will be eliminated no later than 10 years after the Agreement takes effect, with the exception of certain highly sensitive products — including corn, milk powder, and dry beans for Mexico, and orange juice, sugar, and certain fresh fruits and vegetables for the United States. Tariff phaseouts on these few remaining products will be completed after 5 more years.

#### Export Subsidies

Because the use of export subsidies within the free trade area is inappropriate except to counter subsidized imports from a non-NAFTA country, the Agreement provides that:

- a NAFTA exporting country must give 3-days' notice of its intent to introduce a subsidy on agricultural exports to another NAFTA country;
- when an exporting NAFTA country believes that another NAFTA country is importing non-NAFTA agricultural goods that benefit from export subsidies, it may request consultations on measures the importing country could take against such subsidized imports; and
- if the importing country adopts mutually agreed measures to counter that subsidy, the NAFTA exporting country will not introduce its own export subsidy.

#### Sanitary and Phytosanitary Measures

NAFTA confirms the right of each country to establish the level of sanitary and phytosanitary (S&P) measures that it considers appropriate and provides that a NAFTA country may achieve that level of protection, provided its S&P measures:

- are based on scientific principles and a risk assessment;
- are applied only to the extent necessary to provide a country's chosen level of protection; and
- do not result in unfair discrimination or disguised restrictions on trade.

To avoid creating unnecessary barriers to trade, the NAFTA encourages the three countries to use relevant international standards in the development of S&P measures. However, it permits each country to adopt more stringent, science-based measures when necessary to achieve its chosen level of protection. Each NAFTA country will accept S&P measures of another NAFTA country as equivalent to its own, provided that the exporting country demonstrates that its measures achieve the importing country's chosen level of protection.

The NAFTA establishes disciplines on risk assessment. S&P measures must be based on an assessment of risk to human, animal, or plant health, taking into account risk assessment techniques developed by international or North American standardizing organizations. A NAFTA country may grant a phase-in period for compliance by goods from another NAFTA country where the phase-in would be consistent with ensuring the importing country's chosen level of S&P protection.

The agreement also establishes rules for the adaptation of S&P measures to regional conditions, in particular regarding pest- or disease-free areas and areas of low pest or disease prevalence. An exporting country must provide objective evidence whenever it claims that goods from its territory originate in a pest- or disease-free area or area of low pest or disease prevalence.

#### Sensitive Items Given Special Protection

The majority of U.S. horticultural products will have tariffs removed either immediately or in 5 years. A relatively small number of products will have longer tariff phaseout periods, and in no case will a phaseout period be greater than 15 years.

A special agricultural safeguard in the form of a tariff rate quota will be available to certain horticultural items especially sensitive to imports.

Mexican produce entering the United States under the special safeguard provision will include eggplants, onions, chili peppers, squash, tomatoes, and watermelon (see table on page 23). Under the safeguard provision, imports up to the quota amount can enter at preferential NAFTA tariffs, while amounts over the quota will be assessed the lower of the current MFN rate or the applied MFN tariff at the time the Agreement is signed.

In addition, orange juice will be subject to special rules, including a provision for tariff rate quotas. For the United States, frozen orange juice (HTS 20091100) will have a fixed tariff rate quota of 151,416 kiloliters, single strength equivalent (SSE), with a tariff of 4.625 cents/liter, a 50-percent reduction in the current tariff. It will stay at this rate until the over-quota tariff reaches that level. The over-quota tariff (9.25 cents/liter will be reduced by 15 percent over 6 years, to 7.8625 cents/liter. It will then be held constant for 4 years, and then have a straight-line reduction over the following 5 years. Imports from Mexico have been generally higher than the proposed tariff-quota figure for the past three years. In 1989, they were 136,830 kiloliters; 1990 saw 169,659 kiloliters; and 1991 saw 176,025 kiloliters imported.

Single-strength orange juice (HTS 20091920) will have a fixed tariff rate quota of 15,379.5 kiloliters with a tariff of 2.65 cents/liter, a 50-percent reduction in the current tariff. It will stay at this rate until the over-quota tariff reaches that level. The over-quota tariff will have a straight-line reduction over 15 years, starting at the current tariff of 5.3 cents/liter. Imports from Mexico have been generally much higher than the proposed tariff-quota figure for the past three years. In 1989, they were 28,372 kiloliters; 1990 saw 53,091 kiloliters; and 1991 saw only 10,815 kiloliters imported.

In general, U.S. horticultural imports from Mexico are seasonal and enter the United States during the winter months. Under the NAFTA, U.S. tariffs will be eliminated on a few horticultural commodities during the U.S. off-season. Tariffs on other commodities will be phased out gradually, with longer phase-out periods applying to tariffs during seasons of the year when Mexican imports compete directly with production in the United States.

No changes will be made to U.S. requirements regulating minimum grade, size, and quality for fruit and vegetables for fresh use from Mexico. Mexican goods entering the United States for processing will receive treatment no less favorable than that accorded U.S. goods, which generally means that grade and size requirements will not be applied.

On the other side of the border, Mexican potato product and apple producers will also benefit from the special safeguard tariff-rate quotas. (See table on page 23.)

For Mexico, there will also be a tariff-rate quota for U.S. orange juice imported into Mexico, and the tariff phaseout period will be the same as the United States. The initial tariff will be the same as in the United States, 9.25 cents/liter, and it will be reduced 15 percent over the first 6 years. It will then remain at 7.8625 cents/liter for 4 years. Starting the eleventh year, there will be a straight-line tariff reduction over the rest of the 15-year transition period.

#### Gains Seen in U.S. Exports

U.S. horticultural exports to Mexico have grown significantly since the mid-1980's, rising from \$43 million in 1985 to \$171 million in 1991. This growth is largely the result of unilateral liberalization in Mexico, relatively strong Mexican economic performance (averaging 3.6 percent income growth for the past 3 years), and further evolution of the natural comparative advantage of the two countries. NAFTA will assure that U.S. agricultural exports to Mexico will continue to grow. NAFTA will prevent a return to policies that restricted trade and economic growth in Mexico during the early 1980's. Mexico's population (90 million in July 1991) is growing at 2 percent per year, and is becoming more urban. The agreement should help to boost incomes in Mexico and increase demand for a greater volume and variety of horticultural products.

NAFTA will increase market opportunities for a variety of U.S. horticultural products. In particular, U.S. exports of fresh apples, pears, and peaches should benefit from increased trade opportunities under a NAFTA. U.S. exports of fresh vegetables to Mexico during the off-season should also increase as Mexican consumers demand more high-quality fresh produce. U.S. tree nut exports to Mexico, which have doubled in recent years, should continue to expand as Mexico eliminates its tariffs of 15 to 20 percent under the NAFTA.

#### Steps from Proposal to Law

Although the August announcement reflects the completion of negotiations, the final text probably will not be finished until September, since further legal drafting and review are required to implement the understandings reached by the negotiators.

In addition, reports from advisory committees such as the Agricultural Technical Advisory Committee must be submitted to Congress before the President can announce his intent to sign the agreement.

Once the final text is completed and advisory reports received, the President will notify Congress of his intent to sign the agreement. Under fast track procedures, the President must give Congress 90 calendar days notification prior to signing the agreement, and must sign the agreement prior to June 1, 1993, the expiration date of fast track legislation.

During the 90 day period, Congressional committees will review the proposed agreement to determine the changes in U.S. laws that will be necessary to implement the agreement obligations, and will work with the Administration to develop an acceptable implementing bill.

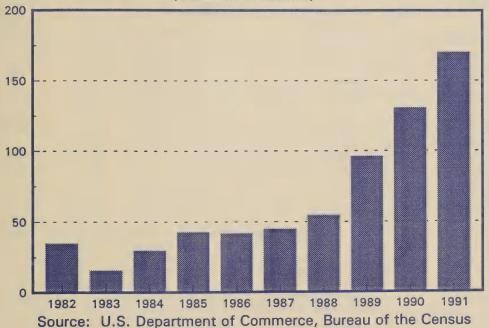
After signing the agreement, the President will submit to Congress a copy of the final legal text and the draft implementing bill. There is no time limit by which the President must submit the final text and implementing bill.

Once the President submits the agreement and legislation, Congress has a maximum of 90 legislative days to complete action on the agreement. Under fast track procedures, Congress must approve the implementing legislation on an up or down vote. No amendments are allowed to the bill. Assuming Congressional approval, the agreement could go into effect on January 1, 1994.

(Mark Thompson, (202) 720-6877)

### U.S. Horticultural Exports to Mexico

(Value in \$Millions)



### Table 1 Mexican Products Benefitting From 10-year Linear Phaseout of U.S. Import Tariffs

	Current U.S. tariff	Description
0703104x		Onions, other, May 1 to Dec. 31
070410xx		Cauliflower and headed broccoli, entering Jan. 1 to Jun.4
07041060		Cauliflower and headed broccoli, reduced in size
070420xx		Brussels sprouts, Oct. 1 to Mar. 31
070511xx		Head lettuce, Dec. 1 to Mar. 31
070519xx		Other lettuce, Dec. 1 to Mar. 31
070820xx	0	Other beans, fresh or chilled, Nov. 1 to May 31
07094020		Celery, reduced in size
070940xx		Celery, other Dec. 1 to Apr. 14
07095100	8.1¢/kg+	Mushrooms, fresh or chilled
	18.5% *	
070960xx	5.5¢/kg.	Fruit of genus <u>Capsicum</u> or <u>Pimenta</u> , other than chili, Nov. 1 to May 31
070990xx	18% *	Other fresh or chilled vegetables, other
07108020	7.1¢/kg.+ 10%	Frozen mushrooms, uncooked or cooked by steaming or boiling
07108085	17.5%	Frozen Brussels sprouts, reduced in size
0710809x		Frozen asparagus
0710809x	15% *	Frozen broccoli spears
0710809x		Frozen broccoli, other, in containers > 1.4 kg.
0710809x	15% *	Frozen broccoli, other, in containers <= 1.4 kg.
0710809x	15% *	Frozen cauliflower
	10.8¢/kg.	Olives, provisionally preserved, pitted or stuffed
07149040	25%	Arrowroot, Jerusalem artichoke, etc.
	13.2¢/kg.	Avocados, fresh or dried
	8.27¢/kg.	Guavas, June 1 to Aug. 31
	2.2¢/kg.	Mandarins and tangerines, Oct. 1 to Apr. 30
	2.75¢/kg.	Lemons, fresh or dried
	2.2¢/kg.	Limes, fresh or dried
08054060		Grapefruit, Oct. 1 to Oct. 31
08054080	_	Grapefruit, Nov. 1 to July 31
08071010	20%	Cantaloupes, Aug. 1 to Sep. 15
080710xx		Melons, other than cantaloupe, watermelon, and Ogen and
000, 20111	3,3,4	Galia melon, May 1 to May 31
08072000	8.5%	Papayas (papaws), fresh or chilled
08111000	14%	Frozen strawberries, uncooked or cooked by steaming or
		boiling
08119022	14%	Frozen boysenberries, uncooked or cooked by steaming or
00110010	17 50	boiling
08119040	17.5%	Frozen papayas, uncooked or cooked by steaming or boiling
08129030	3.3¢/kg.	Figs, provisionally preserved
09042040	11¢/kg.	Anaheim or ancho peppers, dried or crushed or ground
20019020	8%	Capers, prepared or preserved by vinegar, in containers holding 3.4 kg. or less
20019035	9.5%	Pimientos, (Capsicum anuum), prepared or preserved by
20019060	17.5%	vinegar Other fruits, nuts, vegetables, prepared or preserved by
		vinegar

See footnotes at end of tables.

Tariff line	Current U.S.tariff	Description
20021000	14.7%	Tomatoes, whole or in pieces, prepared other than by
20021000	14.7%	vinegar
20029000	11.5% *	Tomato paste and puree, prepared other than by vinegar
20023000		Mushrooms, prepared or preserved other than by vinegar
20049090		Other vegetables, prepared other than by vinegar, frozen
20056000		Asparagus, prepared or preserved other than by vinegar, not frozen
200570xx	1-7.2%	Olives, prepared or preserved other than by vinegar
20059050	9.5%	Pimientos, (Capsicum anuum), prepared or preserved
		otherwise than by vinegar
20059055	17.5%	Other peppers, prepared or preserved otherwise than by vinegar
20059080	17.5%	Artichokes, prepared or preserved otherwise than by vinegar
20079110	17.5%	
20079140	5.5%	Orange marmalade
20079190		Other citrus fruit cooked preparations
20079960		V 1
20079965		The state of the s
20083035		
20083040	2.2¢/kg.	Oranges other than peel or pulp, otherwise prepared or
20002065	17.5%	Dimes, other than peel or pulp, otherwise prepared or
20083065	17.3%	preserved
20083085	17.5%	Citron, other than peel or pulp, otherwise prepared or
20063063	11.3%	preserved
20087000	15% *	
20089210		
20007210	, ,,	prepared or preserved
20089910	13.2¢/kg.	Avocados, otherwise prepared or preserved
20089942		Nectarines, otherwise prepared or preserved
20089960	17.5%	Plums, otherwise prepared or preserved
20092020	5.3¢/1.	Grapefruit juice, not concentrated
20092040	9.25¢/1.	Concentrated grapefruit juice
20093040	5.3¢/1.	Other citrus juices, not concentrated
20093060	9.25¢/1.	Other citrus juices, concentrated
20094020	5.3¢/1.	Pineapple juice, not concentrated
20096000	6.6¢/1.	Grape juice and grape must
20099040	9.25¢/1.	Other mixtures of fruit juices
21032040	13.6%	Tomato sauces, other than ketchup
21039060		Other prepared sauces and condiments
22021000	0.3¢/1.	Waters, sparkling waters, and soft drinks

# Table 2 Mexican Horticultural Products Benefitting from 15-year Phaseout of U.S. Import Tariffs

070700xx 070700xx 070920xx	6.6¢/kg. 6.6¢/kg. 25%	
		Asparagus, Feb. 1 to Jun. 30
070920xx 07122020		Dried onion powder or flour

#### Table 2, Continued

	Current U.S. tarif	Description f
07122040	25%	Dried onions, whole, cut, sliced
07129040	35%	Dried garlic
080710xx	35%	Cantaloupes, May 16 to Jul. 31
080710xx		Cantaloupes, Sep. 16 to Nov. 30
080710xx		Melons, other than cantaloupe, watermelon, and Ogen and Galia melon, Jun. 1 to Nov. 30
20091940	9.25¢/1.	Orange juice, not frozen, concentrated

Table 3
U.S. Horticultural Products Benefitting from 10-year Phaseout of Mexican Import Restrictions

Tariff	Current	Description
line	Mexican tarif	ff 1
070200xx	4.6¢/kg. *	Tomatoes, Mar. 1 to Jul. 14
070200xx	3.3¢/kg. *	Tomatoes, Nov. 15 to last day in February
07031001	3.9¢/kg. *	Onions
070410xx	10%	Cauliflower and headed broccoli, Jan. 1 to Jun. 4
070410xx	10%	Cauliflower and headed broccoli, reduced in size
070490xx	10%	Sprouting broccoli, Jan. 1 to May 31
070511xx	4.4¢/kg. *	Head lettuce, Dec. 1 to Mar. 31
070519xx	10%	Other lettuce, Dec. 1 to Mar. 31
070700xx	10%	Cucumbers, Mar. 1 to May 31
070700xx	10%	Cucumbers, Oct. 1 to Nov. 30
070920xx	10%	Asparagus, Jan. 1 to Jan. 31
070920xx	10%	Asparagus, Feb. 1 to Jun. 30
070940xx	10%	Celery, reduced in size
070940xx	2.2¢/kg. *	Celery, other, Dec. 1 to Apr. 14
071080xx	7.1¢/kg.+	Frozen mushrooms, uncooked or cooked by steaming or
	10% *	boiling
071080xx	15%	Frozen Brussels sprouts, reduced in size
071080xx	15%	Frozen asparagus
071080xx	15%	Frozen broccoli spears
071080xx	15%	Frozen broccoli, other, in containers > 1.4 kg.
071080xx	15%	Frozen broccoli, other, in containers <= 1.4 kg.
071080xx	15%	Frozen cauliflower
071290xx	20%	Dried garlic
071490xx	10%	Arrowroot, Jerusalem artichoke, etc.
08044001	13.2¢/kg.	Avocados, fresh or dried
	but <20% *	
080540xx	1.8¢/kg.	Grapefruit, Oct. 1 to Oct. 31
080540xx	2.9¢/kg.	Grapefruit, Nov. 1 to July 31
080610xx	20%	Grapes, Jun. 1 to Oct. 14
080710xx	20%	Cantaloupes, Aug. 1 to Sep. 15
080710xx	20%	Cantaloupes, Sep. 16 to Nov. 30
080710xx	20%	Watermelon, May 1 to Sep. 30
080710xx	20%	Other melon, Jun. 1 to Nov. 30
08093001	20%	Peaches and nectarines
08111001	20% *	Frozen strawberries, uncooked or cooked by steaming or
		boiling

See footnotes at end of tables.

Table 3, Continued

Note	1	ariff	Current	Description
08134001 08134003 090A20xx 11c/kg. 11081301 115x Potato starch Onlons, prepared or preserved by vinegar Planientos, (Capsicum anuum), prepared or preserved by vinegar 20021001 14.7x Tomatoes, whole or in pieces, prepared other than by vinegar 20031001 20x 200490x 17.5x Tomatoe paste and puree, prepared other than by vinegar 200490x 17.5x 200510xx 20x 20x 20x 20x 20x 20x 20x 20x 20x				•
08134001 08134003 090A20xx 11c/kg. 11081301 115x Potato starch Onlons, prepared or preserved by vinegar Planientos, (Capsicum anuum), prepared or preserved by vinegar 20021001 14.7x Tomatoes, whole or in pieces, prepared other than by vinegar 20031001 20x 200490x 17.5x Tomatoe paste and puree, prepared other than by vinegar 200490x 17.5x 200510xx 20x 20x 20x 20x 20x 20x 20x 20x 20x	_			
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11c/kg. 11c/kg. 201201201 20% Potato starch Onions, prepared or preserved by vinegar Pimientos, (Capsicum anuum), prepared or preserved by vinegar 20021001 14.7% * Tomatoes, whole or in pieces, prepared other than by vinegar 20031001 20% Mushrooms, prepared or preserved by vinegar 20031001 20% Mushrooms, prepared or preserved other than by vinegar 200490xx 17.5% Other vegetables, prepared other than by vinegar, frozen 20056001 17.5% * Sweet corn, prepared or preserved other than by vinegar, not frozen 200590x 20% * Sweet corn, prepared or preserved other than by vinegar, not frozen 200590x 20% * Prepared or preserved other than by vinegar, not frozen 200590x 20% * Prepared or preserved other than by vinegar, not frozen 20079001 20% Cooked homogenized preparations 20079904 20% Marmalades 2008199 20% Prepared/preserved nuts, other than peanuts, including mixtures 200830xx 17.5% * Cooked citrus fruit preparations 200830xx 17.5% * Orange pulp, otherwise prepared or preserved 200830xx 17.5% * Consequence of the prepared or preserved 200830xx 17.5% * Consequence of the prepared or preserved 200830xx 17.5% * Consequence of the prepared or preserved 200830xx 17.5% * Citron, other than peel or pulp, otherwise prepared or preserved 200830xx 20% * Citron, other than peel or pulp, otherwise prepared or preserved 200830xx 20% * Citron, other than peel or pulp, otherwise prepared or preserved 200830x 20% * Citron, other than peel or pulp, otherwise prepared or preserved 200830x 20% * Citron, other than peel or pulp, otherwise prepared or preserved 200830x 20% * Citron, other than peel or pulp, otherwise prepared or preserved 200830x 20% * Citron, other than peel or pulp, otherwise prepared or preserved 200830x 20% * Citron, other than peel or pulp, otherwise prepared or preserved 200830x 20% * Citron, other than peel or pulp, otherwise prepared or preserved 200830x 20% * Citron, other prepared 20% * Consequence 20% *				
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20012001 200190xx 200190x 20021001 20021001 200220099 21.52				
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22042102 20% Red, rosé, or white wine, in containers <= 2 l. 22042103 20% High quality grape wine, in containers <= 2 l. 22042199 20% Other grape wine, in containers <= 2 l. 22042999 20% Wine in containers > 2 l. 22043001 20% Other grape must				Waters, sparkling waters, and soft drinks
22042102 20% Red, rosé, or white wine, in containers <= 2 1. 22042103 20% High quality grape wine, in containers <= 2 1. 22042199 20% Other grape wine, in containers <= 2 1. 22042999 20% Wine in containers > 2 1. 22043001 20% Other grape must		22041001		Sparkling wine made from grapes
22042199 20% Other grape wine, in containers <= 2 1. 22042999 20% Wine in containers > 2 1. 22043001 20% Other grape must			20%	Red, rosé, or white wine, in containers <= 21.
22042999 20% Wine in containers > 2 l. 22043001 20% Other grape must				High quality grape wine, in containers <= 21.
22043001 20% Other grape must				Other grape wine, in containers <= 21.
SEPTEMBER 1992 21 HORITCULTURAL PRODUCTS REVIEW				
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#### Footnotes

- \* Indicates that an initial tariff has been reduced from the existing MFN tariff.
- However, some goods will have initial tariffs lower than the existing MFN tariffs.
- <sup>2</sup> Mexican apples, potatoes and potato products will be subject to special safeguards. Fresh or chilled table potatoes are currently subject to import licensing. The in-quota tariff for fresh potatoes entering Mexico from the United States will be zero. The over-quota rate of \$354 per metric ton, but not less than 272%, will be phased out over 10 years using the following phase-out design: a 24-percent reduction over the first six years, with the rest phased-out over years seven to ten. During that time, the tariff-rate quota will increase at a compounded 3 percent annual rate.

Apples and potato products will face the tariff-rate quotas shown in the first year, with an over-quota tariff equal to the current MFN tariff. The in-quota tariff will be phased out over 10 years, and the tariff-rate quota will increase by 3 percent compounded annually. The over-quota tariff will remain unchanged during the ten-year transition period.

Table 4
U.S. Commodities with Tariff Rate Quota Safeguards
on Horticultural Imports from Mexico - 10-Year Phaseout

1991 imports MT	136,629 135,264 124,415 3,463 27,147 75,896 36,585
1990 imports	98,086 172,930 96,366 2,261 30,014 73,845 38,564
1989 imports	102,204 153,779 91,532 2,867 25,589 74,933 51,717
	n February 0 1
Description	Tomatoes, Mar. 1 to May 14 Tomatoes, Nov. 15 to last day in February Onions, other, Jan. 1 to Apr. 30 Eggplant, Apr. 1 to Jun. 30 Chili peppers, Oct. 1 to Jul. 31 Squash, Oct. 1 to Jun. 30 Watermelon, May 1 to Sep. 30
Initial Quota	(65,500 MT (30,700 MT 3,700 MT 29,900 MT (20,800 MT 54,400 MT
Current	4.6¢/kg. 3.3¢/kg. 3.9¢/kg. 3.3¢/kg. 5.5¢/kg. 2.4¢/kg.
Tariff line	0702006x 07020060 0703104x 070930xx 070960xx 070990xx

Table 5
Mexican Commodities with Tariff Rate Quota Safeguards
on Horticultural Imports from the United States - 10-Year Phaseou

	1991 imports	11,062 810 51 21,625 3,509 999	
	1990 imports MT	5,195 349 18 12,027 2,075 5,102	,
ites - 10-Year Phaseout	1989 imports MT	4,910 140 5,218 8,218 832 501	
on Horticultural Imports from the United States - 10-Year Phaseout	Current Initial Description tariff quota	Table potatoes Frozen potatoes Dried potatoes Apples, fresh Frozen french fries Other preserved potatoes	
on Horticul	Initial	272% 2 15,000 MT 15% 20% 2 200 MT 20% 2 55,000 MT 20% 2 3,100 MT 20% 2 5,400 MT	
	Current	272% 2 15% 2 20% 2 20% 2 20% 2	
	Tariff	07019099 07101001 07121001 08081001 20041001 20052001	

Source for trade information: U.S. Department of Commerce, Bureau of the Census.

Note: Some import figures are approximations.

#### WORLD TRADE IN CANNED MUSHROOMS FOR SELECTED COUNTRIES

Exports of canned mushrooms in 1991 from China, Taiwan, and Korea are estimated at 76,717 metric tons (MT), up only 1 percent from 1990 because of increased exports from China. Shipments from Taiwan and Korea fell dramatically in 1991. Lower profits from Taiwanese canned mushroom exports and U.S. restrictions on canned mushroom imports from Korea are the main reason for the severe fall in exports from these countries in 1991. China continues its gradual recovery from contamination problems that caused Chinese exports of canned mushrooms to decrease sharply in 1990.

Canned mushroom exports from China are expected to continue recovering as the Food and Drug Administration (FDA) allow some Chinese canneries to resume exports to the United States. Taiwan canned mushroom production is expected to be come more domestically oriented while Korean canned mushroom industry is expected to be almost completely out of the export market. Taiwan, Korea, and China once dominated the world canned mushroom trade, however, Indonesia, Thailand, and Hong Kong are expanding their exports to fill the void left by these countries.

Throughout July 1, 1991, to June 30, 1992, marketing year (MY), U.S. mushroom imports increased 4 percent from a year earlier to 51,503 tons. Indonesia was the major U.S. supplier of canned mushrooms with 13,193 tons, 26 percent of total imports in that period.

#### China

China's canned mushroom industry has been adversely affected by U.S. restrictions on imports of Chinese canned mushrooms due to the discovery of staphylococcal enterotoxin in 1989. These restrictions on both canneries and farmers resulted in a 25 percent drop in 1991's canned mushroom production from the record level of approximately 90,000 tons achieved in 1989. However, Chinese canned mushroom production recovered slightly to 78,000 tons in 1992 due to expected higher procurement prices in Fujian, China's largest mushroom producing province. Increased access in developing new markets in South Korea and the Middle East, together with expected improved access to the U.S. market, should allow production to continue to expand in 1993.

U.S. import restrictions caused Chinese canned mushroom exports to drop sharply since 1989. Chinese canned mushroom exports are estimated at 72,000 tons in 1992, still below the record 80,131 tons shipped in 1989. During 1990 and the first half of 1991, the Food and Drug Administration (FDA) permitted on a case by case basis Chinese canneries to resume exporting canned mushrooms to the United States. But this progress was hampered in late 1991 when contaminated cans from three canneries in Fujian Province were discovered. The discovery led both the United States and Canada to ban imports from these specific canneries. The United States had traditionally been China's second largest market for canned mushrooms, accounting for nearly 25 percent of exports. In 1991 the United States accounted for 18 percent of total Chinese canned mushroom exports.

In response to the U.S. import ban, China tightened government controls over both production and exports. Canneries can only produce for export under special license. This export licensing system allocates the world market among the provinces, which may have hampered the industry's market development efforts.

The United States imports 70 to 80 percent of Chinese canned mushrooms as pieces and stems, predominantly for the pizza industry. China's exports to Western

Europe, primarily Germany, are mostly sliced and whole. Japan is mainly a whole mushroom market.

China's exports to other traditional mushroom markets have continued strong. China has also had some success developing new markets for canned mushrooms in Eastern Europe, the Middle East, and South Korea. About 85 to 90 percent of China's total canned mushroom production is exported. In past years, Chinese canned mushroom exports accounted for over 60 percent of total world trade. Canned mushroom exports earn China over \$100 million per year, making it one of China's most valuable agricultural exports.

An estimated 15 percent of Chinese canned mushroom production is consumed domestically. Approximately 95 percent of all agaricus bisporis production is delivered to processors. Continued government efforts to expand exports are likely to keep consumption relatively low through at least 1993.

#### Taiwan

Taiwan's canned mushroom production in marketing year (MY) 1991-92 is estimated at 3,265 metric tons, a 39 percent reduction from MY 1990-91. Production has been decreasing dramatically since 1988, mainly as a consequence of labor shortages, low profits, and the appreciation of the New Taiwan Dollar (NT\$) against the U.S. dollar, making Taiwan's exports more expensive in its principal market. Canned mushroom production in Taiwan is expected to decline 59 percent between 1990 and 1992. The number of mushroom canneries has dropped to 12 this year.

Canned mushroom exports from Taiwan decreased by 33 percent in calendar year 1991 to 4,429 tons compared with 6,677 tons exported in 1990. However, Taiwanese canned mushroom production is still export oriented. The United States remained the largest market for Taiwan's canned mushroom accounting for 88 percent of total canned mushroom exports in 1991. On the other hand, Taiwan's share of the U.S. canned mushroom market is expected to fall from from 32 percent in 1986 to 14 percent in 1992.

Taiwanese canned mushroom production is expected to become more domestically oriented due to increasing demand for western style food using mushrooms. At present, the growth in domestic demand has been meet by imports, mainly from Indonesia and Thailand. Imports from these countries are expected to continue to increase to over 100 tons in MY 1991/92. As fresh consumption continues to increase, fresh mushroom production contracted for processing may cease.

#### Korea

Korean canned mushroom production declined 76 percent in 1991 to 320 tons due to increasing domestic demand for fresh mushrooms, a labor shortage, and a contamination problem which has reduced exports. At the end of 1990, both the U.S. and Canadian governments placed import restrictions on Korean canned mushrooms due to staphylococcal enterotoxin contamination, the same bacteria found a year earlier in Chinese canned mushrooms. Production is decreasing for the third consecutive year and is expected to total 100 tons in 1992.

As a result of the U.S. and Canada import ban, Korean canned mushroom exports in 1991 plunged to 288 tons, an 88 percent decrease from 1990. Exports to the United States and Canada fell again in the first 4 months of 1992 to 21 tons compared with 41 tons shipped during the same period last year. Both the United States and Canada are traditionally Korea's largest export markets. In 1990,

the United States accounted for 75 percent of total Korean canned mushroom exports but dropped to only 30 percent in 1991. No Korean canned mushrooms were delivered to Canada in 1991. Total exports of Korean canned mushrooms are estimated at 100 tons for 1992.

The Korean canned mushroom industry is declining steadily. This year only 2 canneries are producing canned mushrooms, down from 9 in 1989. To meet growing domestic demand for fresh mushrooms, growers are switching from Agaricus bisporus used in canning, to other varieties highly prized by the fresh market. In 1991, the area planted to Agaricus bisporus dropped 3 percent from 1990 to 57 hectares while the area dedicated to Pleorotus ostreatus, mainly for the fresh market, increased 15 percent to 418 hectares.

The labor shortage forced domestic canneries to begin imports of semi-processed mushrooms from China in 1990. Since import restrictions in the United States and Canada for Korean canned mushroom in late 1990, Korea has reduced its import of semi-processed mushroom due to the contamination problem that appeared to be coming from China. Unless canneries are able to find another source of inexpensive mushrooms, Korea will be almost completely out of the canned mushroom export market in 1992 and subsequent years.

In 1991, Korean consumption of canned mushrooms increased to 500 tons, a level exceeding exports. Imports of canned mushrooms from China, Canada, and Indonesia totaled 423 tons, supplying 92 percent of total imported for consumption. Major domestic consumers are tourist hotels and western style restaurants. Domestic consumption's upward trend is expected to continue as Korean per capita income increases and demand for convenience foods continues to strengthen. Consumption is estimated at 600 tons for 1992.

#### United States

Total U.S. fresh mushroom production decreased 2 percent in marketing year (July-June) 1992 to 337 tons, of which 112 tons, 33 percent, was canned. Canned mushroom production increased 4 percent from 1991. Over the last 5 years, domestic production has continued to account for a greater share of total domestic consumption. Agaricus is the major variety of mushroom grown in the United States, accounting for almost all domestic mushroom production in 1991/92. Pennsylvania continues to be the leading Agaricus mushroom producing state, accounting for 47 percent of total production in 1992 followed by California with 17 percent. During 1992, the number of mushroom growers in the United States declined by 6 percent to 223. Mushroom yields in 1991/92 increased by 1 percent to an average record of 5.4 pounds per square foot.

In 1992, U.S. canned mushroom imports increased 4 percent from a year earlier to 51,503 tons. Total U.S. mushroom imports account for 22 percent of total disposable for domestic consumption and 44 percent for total canned mushroom. Canned mushrooms continued to dominate total mushroom imports, and stems and pieces remain the major category. Indonesia was the major supplier of canned mushrooms to the United States in 1992 with 13,193 tons, 26 percent of U.S. total imports. Hong Kong was the second largest supplier accounting for 23 percent and China was third with 14 percent. Over the past few years, Indonesia and Thailand have significantly increased their share of the U.S. canned mushroom market at the expense of Korea and China, due to the FDA restrictions on imports of Chinese and Korean canned mushrooms. U.S. canned mushroom exports are negligible.

(Samuel Rosa, (202) 720-9792)

CHINA: PRODUCTION, SUPPLY & DISTRIBUTION FOR CANNED MUSHROOMS, 1988-92 (Metric tons, drained weight 1/)

Item	: : 1988 :	: : 1989 :	: : 1990 :	1991	: : 1992 2/ :
Beginning stocks Production Imports	: 0 : 87,000 : 0	93,000 0	4,870 84,000 0	11,065 72,000 0	4,409 78,000 0
Total Supply	: 87,000	93,000	88,870	83,065	82,409
Exports Domestic Consumption Ending Stocks	: 74,000 : 13,000 : 0	78,000 15,000 0	66,805 11,000 11,065	70,656 8,000 4,409	72,000 9,000 1,049
Total Distribution	: 87,000	93,000	88,870	83,065	82,409

 $<sup>\</sup>frac{1}{2}$ / One metric ton equals 91.859 24-pound drained weight cases. Forecast.

Source: USDA foreign service reports.

TAIWAN: PRODUCTION, SUPPLY & DISTRIBUTION FOR CANNED MUSHROOMS, 1987-92 (Metric tons, drained weight 1/)

Item 2/	:	1987	:	1988	:	1989	:	1990 3/:	1991 3/:	1992 4/
Beginning stocks	:	10,474		1,087		2.056		1.849	2,699	3,037
Production	:	19,237		10,322		8,800		7,620	5,344	3,265
Imports	:	4		0		2		2	87	110
Total supply	:	29,715		11,409		10,858		9,471	8,130	6,412
Exports	:	28,578		9.267		8,547		6,677	4.958	3.000
Domestic consumption		50		86		95		95	135	186
Ending stocks	:	1,087		2,056		2,216		2,699	3,037	3,226
Total distribution	:	29,715		11,409		10,858		9,471	8,130	6,412

<sup>1/</sup> One metric ton equals 91.859 24-pound drained weight cases.

REPUBLIC OF KOREA: PRODUCTION, SUPPLY & DISTRIBUTION FOR CANNED MUSHROOM, 1987-92

(Metric tons, drained weight 1/)

Item	: 1987	:	1988	:	1989	:	1990	:	1991	2/:	1992 3/
A COM	:	:		:		:	1770	:	1//1	:	
Beginning stocks	: 420		105		18		16		16		10
Production	: 2,453		3,036		2,636		1,322		320		100
Imports	: 14		84		243		1,392		462		620
Total Supply	2,887		3,225		2,897		2,730	•	798		730
Exports	: 2,482		2,882		2,551		2,314		288		120
Domestic consumption	: 300		325		330		400		500		600
Ending stocks	: 105		18		16		16		10		10
Total Distribution	: 2,887		3,225		2,897		2,730		798		730

<sup>1/</sup> One metric ton equals 91.859 24-pound drained weight cases.

Source: USDA foreign service reports

<sup>2/</sup> Agaricus bisporus mushrooms only. Marketing Year, December 1-November 30

<sup>3/</sup> Revised

<sup>4/</sup> Forecast

<sup>2/</sup> Revised

<sup>3/</sup> Forecast

UNITED STATES: PRODUCTION, IMPORTS AND APPARENT CONSUMPTION OF MUSHROOMS (1,000 Metric Tons, fresh weight equivalent)

Marketing Year :	Product	-	Imports		Apparent :	Market Share
(July-June) :		: Canned:	Dried	:Total:	Consumption:	of Imports
:						(Percent)
1980/81	213.0	67.0	6.2	73.2	286.2	26
1981/82:	234.6	66.6	6.5	73.1	307.7	24
1982/83:	222.6	79.8	6.3	86.1	308.7	28
1983/84:	254.7	106.5	8.2	114.7	369.4	31
1984/85:	270.2	99.9	10.4	110.3	380.5	29
1985/86:	266.7	114.3	10.1	124.4	391.1	32
1986/87:	278.7	127.6	10.5	138.1	416.8	33
1987/88:	288.8	95.9	12.5	108.4	397.2	27
1988/89:	305.4	80.1	9.5	89.6	395.0	23
1989/90:	327.0	72.2	12.9	85.1	412.1	21
1990/91:	342.8	77.6	14.8	92.4	435.2	21
1991/92:	337.0	80.7	14.4	95.1	432.1	22

<sup>1/</sup> Canned mushrooms include frozen and straw mushrooms.

Note: Apparent consumption equals production plus imports. Exports are negligible. Imports of canned and frozen mushrooms are converted to a fresh-weight equivalent on the basis of one ton of drained weight to 1.538 tons of fresh weight. Dried mushroom imports are converted on the basis of one ton of dried weight to 10 tons of fresh weight.

Source: NASS, USDA and the U.S. Department of Commerce.

UNITED STATES: QUANTITY AND UNIT VALUE OF CANNED MUSHROOM IMPORTS
BY CONTAINER SIZE AND STYLE, JULY-JUNE 1991/92
(Metric Tons, drained weight)

Indonesia   950     Indonesia   950     Borg Kong   50     China   1434     Thailand   105     India   141     Netherlands   12     Spain   17     France   0     Korea, Republic of   0     Others   1,828     Iotal   1991/92   1,828     Iotal   1990/91   1,667     India   1,667	5,696 269 38 772 78 151 170 0 131 8	4,040 1,090 3,385 2,334			••	••	
ssia 9  ong 1  lands 1  lands 1  Republic of 5  1990/91 1,8  liue: (Dollars/ Kg) : 1,6	5,696 269 38 3777 772 772 151 170 0 131 8	1,090 1,090 3,385 2,334			•• •	•• •	
and 1  clands 1  1  should of 1  1  1991/92 1,8  1990/91 1,6	269 38 38 772 78 170 0 0 0 24	3,385	28	108	911 :	1,460 :	13,193
and 1  clands 1  Republic of 1  1990/91 1,8	38 772 78 151 170 0 131 8	3,385 : 2,334 :	104	1,947	8,215 :	263 :	11,938
and 1  clands 1  Republic of 1,8  1990/91 1,8  indue: (Dollars/ Kg) :	772 78 151 170 0 131 8	2,334 :	88	129	7,550 :	262 :	11,495
and	78 151 170 0 131 8	740	568	474	1,539 :	1,010	7,131
lands : 1  Republic of : 1,8  1991/92 : 1,8  1990/91 : 1,6	151 170 0 131 8 0	2	109	172	605 :	1,018 :	2,343
Republic of   1,8   1991/92   1,6	170 0 131 8 0	0	199	0	10:	. 77	985
Republic of : 1,8 1991/92 : 1,6 1990/91 : 1,6	0 131 8 0 24	379 :	0	6	289	0	829
Republic of : 1,8 1991/92 : 1,6 1,6 : 1,6	131 8 0 24	. 2	19	51	451 :	2 :	528
Republic of   1,8   1991/92   1,6	8 0 24	116 :	9	3	95 :	0	368
s 1991/92 : 1,8 1990/91 : 1,6	0 24	1 65	0	0		121 :	179
1991/92 : 1,8 1990/91 : 1,6 ilue: (Dollars/ Kg) :	24	: 19	0	0	11 :	0	78
1991/92 : 1990/91 : :		986	109	151	923 :	168 :	2,219
1990/91 :	7.337	12.707	1.642	3.044	20.600	4.326	51,316
	6,053	13,558	1,829	2,977	19,531	3,819	46,434
		•• ••			•• ••	•• ••	
		••			• •	••	
Indonesia : 3.60	3.54	2.86 :	2.32	2.09	2.30 :	1.87 :	3.05
Hong Kong : 3.02	1.89	2.15 :	2.45	1.94	1.96 ::	2.33 ::	1.99
••	2.53	2.27 :	1.95	1.79	1.58 :	2.05 :	1.81
**	3.81	2.74 :	2.76	2.60	2.20 :	2.10 :	2.68
Thailand: 3.22	2.90	2.39 :	2.01	2.23	1.99 :	1.86 ::	2.08
India : 3.79	3.75	0.00	1.76	0.00	1.80 :	2.55 :	2.38
Netherlands : 4.92	3.11	2.71 :	0.00	3.33	2.39 :	0.00	2.72
Spain : 0.00	0.00	5.80	1.97	2.49	1.92 :	3.11 :	2.02
••	2.78	2.65 :	9.61	3.00	4.10 :	0.00	3.31
Poland : 0.00	2.96	4.50	0.00	0.00	7.50 :	1.68 :	2.54
Korea, Republic of : 0.00	0.00	3.03	0.00	0.00	1.94 :	0.00	2.87
Others : 3.09	4.04	1.35	3.35	2.30	2.22 :	1.90	2.14
Average 1991/92 : 2.75	2.61	2.70	2.35	1.81	2.66 :	1.62	2.47
	3 53	. 44 6	2 46	2.35	1-96	2.31	2.40

1/ Stems and pieces Note: 1 MT= 999.6 Kg

#### U.S. APPLE EXPORTS: A WORLD MARKET ANALYSIS

Marketing year 1991/92 which ended in June has been phenomenal for U.S. apple exports, with records set for volume and value. Exports totaled 514,000 metric tons, up 43 percent from last year. Sales rang up at \$320 million, up 42 percent from the previous year.

There were many reasons for the export increase: short apple crops in some overseas markets, particularly in France, Italy, and other European countries; newly opened markets, including Spain, Greece, and, briefly, Italy; a booming Mexican market; reduced tariff and phytosanitary barriers; high quality of U.S. product: and assistance through USDA's Market Promotion Program (MPP), which provides market development dollars to promote international apple sales.

The overall outlook for next season, however, is not as bright for U.S. exports of apples. While the forecast for the upcoming U.S. apple crop is 4.6 million tons, slightly above last year's level, increased competition and fewer sales opportunities will result from recovering European apple production. Southern Hemisphere harvest is likely to be strong. Market promotion funds probably will be cut back. However, generally over the next few years, demand overseas seems likely to continue to grow.

#### MARKET SITUATION BY REGION

#### ASIA

Asia is the most vital export region for U.S. apples. U.S. exports to Asia in marketing year 1991/92 jumped from the previous year to 186,000 tons, up 29 percent.

Taiwan is the United States' best customer for apples in Asia, accounting for 41 percent of the apples bought in this region. Taiwan bought 77,000 tons of U.S. apples, up 26 percent.

The outlook for growth of exports to Taiwan is good. Customers are high volume consumers of fruit. There is rapid supermarket growth. The visit of a technical team from Taiwan last November may have averted Taiwan's proposed revision of its quarantine regulations on codling moth for imported apples from the United States. The team reviewed preharvest control practices, postharvest grading, sorting and packing procedures. Following this tour and negotiations in Washington, DC, Taiwan stated it would amend its regulation to allow continued entry of apples with on-site inspections by Taiwan plant quarantine inspectors as necessary and increased phytosanitary inspection.

Taiwan's bid for accession to GATT may mean that quotas on other countries' apples would eventually be discontinued, opening the door to more competitors.

Hong Kong is the second largest customer in Asia. It has no import tariffs or food and safety standard regulations which pose significant problems. It has one of the fastest growing economies in the world and low unemployment.

The coming season looks bright, as apples continue to flow into Hong Kong. Reportedly, some are shipped into southern China.

Thailand, which reduced tariffs starting in 1989, grew as a customer last year.

Singapore to last. Indonesia is a relatively new customer which had eliminated an import ban on apples in June 1990.

While Asian markets continue to beckon, there are still some that remain closed due to phytosanitary restrictions.

U.S. and <u>Japanese</u> government technical staffs continue to make headway in working out an acceptable agreement to resolve remaining phytosanitary issues. USDA's Animal Plant and Health Inspection Service is conducting tests with Washington State officials to demonstrate that the lesser apple worm is not prevalent in the United States. Cold treatment and fumigation procedures have been agreed upon for codling moth. Also agreed upon is a protocol for fire blight.

Various fruit industry groups and the USDA invited a Chinese technical team to the United States to present information and evidence needed by China to change its import restrictions for fruits, including apples. Further consultations are currently underway on overall import access issues. There is a potential apple market in China, as evidenced by the availability of U.S. apples in Southern China. Red Delicious apples have even been sighted in Beijing street markets.

A resolution of the current import ban on apples in <u>Korea</u> may be encouraged by resolving similar bilateral apple issues with Japan.

#### NORTH AMERICA

U.S. exports to Canada have gone against the upward trend to other countries. Exports to Canada fell 8 percent to 69,000 tons from a year ago. This is partly due to relatively high U.S. apple prices. Average FOB prices for top quality apples were higher than Canadian minimum import prices for Red and Golden Delicious. Lower graded U.S. apples were adversely affected by the minimum import price system which sets a price floor, making these U.S. apples more expensive. Also, apples enjoyed improved access to Mexico where import licenses were no longer required; to Western Europe where supplies were needed; and to Asia where demand was high. For marketing year 1992/93, the outlook is for higher Canadian production which may point to little or no improvement of U.S. exports to that country.

On the trade policy front, a formal vote of apple growers on establishing a national apple marketing agency, formerly scheduled for May 1992, was postponed a second time. The formation of such an agency could adversely affect U.S. apple exports to Canada.

 $\frac{\text{Mexico}}{\text{Sales}}$  is now the United States' third largest market behind Taiwan and Canada.  $\frac{\text{Sales}}{\text{Sales}}$  have gone from less than 7,000 tons 5 years ago to almost 67,000 tons due to  $\frac{\text{Mexico's}}{\text{Sales}}$  elimination of import licenses. Exports could top this amount for the coming season.

In July 1991, the United States and Mexico reached a phytosanitary agreement following a visit by Mexican PPQ officials to Washington State. Apples grown in 13 counties in Washington and Oregon are allowed entry under permit.

The NAFTA negotiations have just drawn to a close. Mexico's current 20 percent tariff will be phased out over 10 years. The annual tariff rate quota will be initially set at 55,000 tons, to grow at a 3 percent annual rate. The in-quota tariff will equal the preferential rate (MFN rate when agreement takes effect, not to exceed 20 percent, with a 2 percent annual reduction). The over-quota tariff will equal the MFN tariff when the agreement takes effect, not to exceed 20 percent. The over-quota tariff, unlike the in-quota tariff does not decline annually for the length of the phase-out period. Apples fared well in the negotiations: most safeguard quotas were calculated based on the highest annual import volume for the 1989-91 period, but the safeguard quota for apples (55,000 tons) is substantially more than this figure. Further, there was no tariffication of the import licensing system for apples.

#### LATIN AMERICA

Recent signatories of the GATT, Venezuela, Costa Rica, and El Salvador are becoming important new markets for U.S. apples. U.S. exports to these countries have expanded following import liberalization.

#### WESTERN EUROPE

Last year apple exports to Western Europe rose sharply to 129,000 tons, nearly twice the previous year's level.

EC apple production had been hit by unseasonably cold weather in the spring of 1991 and declined to 5.8 million tons, down 29 percent from the previous year, possibly the worst season in 30 years. The average EC-12 production in 3 years prior to 1991/92 was 8.6 million tons according to USDA statistics.

The United Kingdom accounted for 43 percent of U.S. apple sales to Western Europe at 55,000 tons in 1991/92, up 57 percent from the previous year.

Sweden, Norway, and Finland imported 33,000 tons, up 65 percent from a year ago. Sweden accounted for 55 percent of total Nordic purchases of U.S. apples in 1991/92.

France increased its apple imports from the U.S. in 1991/92 due to the short domestic crop. French apple imports during the period of July 1991 - March 1992 were 8,400 tons.

On January 17, 1992, the Italian Ministry of Agriculture signed a decree allowing extended entry of U.S. exports of apples from 10 U.S. producing states (California, Colorado, Idaho, Michigan, New York, Oregon, Pennsylvania, Vermont, Virginia and Washington) for 1 month because of the short apple crop.

Although the American apples were relatively high-priced, they apparently sold well, reportedly because of their attractive appearance.

Effective January 24, apples from the Northwest were allowed entry into Spain, subject to certain phytosanitary requirements. This agreement will remain in effect through next year unless the new EC phytosanitary regime, due to be implemented January 1, changes the apple import regime.

Imports from the United States reached 4,700 tons in 1991/92. U.S. exporters got off to a late start since many apples already had been bought from Chile. Spanish government officials and importers estimated U.S. sales could reach 40-50,000 tons annually, compared to total Spanish imports of 200,000 tons per

Spain has put off the request to allow imports from other states until January 1, 1993.

#### EC Phytosanitary Regime

Changes in the EC phytosanitary regime due to be implemented on January 1, 1993 could be important for U.S. horticultural exports, including apples. Apples will no longer be allowed to be prohibited by individual member states under the EC system.

Of the four Southern countries of Italy, Spain, Greece and Portugal, Spain seems to be our most promising market opportunity. Spain favors complete harmonization of phytosanitary requirements because they foresee big gains for their citrus and avocado producers from free access into the Italian market. They are also prepared to absorb the expected limited imports, including U.S. apples entering Spain from third countries.

Some apples have been imported into Portugal, Italy, and Greece this year, which shows there are niche markets in all EC countries for U.S. apples if allowed in.

#### Waxing

The EC Commission has published a food additives proposal covering waxes. If approved, surface treatment of apples with white and yellow beeswax, candelilla wax, carnauba wax and shellac would be allowed.

#### Recycling & Packaging

The European Commission has adopted a directive on packaging waste recycling and recovery. The last draft of the directive set a goal of 60 percent recovery and 40 percent recycling by weight of the packaging waste. Member States (MS) must set up systems which provide for the return of all used packaging. Imported products should be treated in a non-discriminatory fashion.

The EC directive also attempts to harmonize labeling requirements for recycling/reuse and prohibits other markings from being used which serve the same purpose. The Commission's goal is to promote standard packaging sizes in order to facilitate reuse, increase ease of transport and distribution, set uniform specifications for the use of recycled materials, and set criteria and methodology for life cycle analysis on packaging. The main goal of the EC is to reduce packaging volume and weight as much as possible with consumer safety and acceptance in mind.

Wooden crates are being phased out in the EC. In France, for example, an extra fee is being charged to cover the cost of getting rid of bulky packaging and wood.

The trend is to accommodate the standard European pallet, which is 120x120 centimeters, with packages in 30x40, 20x30 and 30x40 centimeter boxes. Supermarkets in Germany are said to prefer 30x40 centimeters, and this is a preference that is likely to spread. In many cases, single level cartons are preferred rather than the double ones.

A comprehensive German law went into effect December 1, 1991. It holds that packaging should not be composed of mixed ingredients unless the ingredients are easily separated. All cardboard and paper packaging that is easily recyclable is preferred.

### EASTERN EUROPE

Eastern Europe is not a promising market for apples since it is already a top producer of apples. It is also a potential competitor in the EC market, but storage and quality problems diminish competitiveness with U.S. products. Poland, the top Eastern European apple producer, ranked sixth in 1990 in total European apple production. The rapid reconstruction and modernization of apple orchards following the severe 1986/87 winter has improved prospects for Poland's return as Europe's leading apple producer.

### MIDDLE EAST

Exports to the Middle East in 1991/92 rose 23 percent from the previous year to 31,523 tons. U.S. exports to Saudi Arabia rose slightly, but face price competition from Turkey although freight costs are about equal. Shipments to the United Arab Emirates have rebounded to nearly pre-Gulf Crisis levels, as shipments to Dubai have resumed.

(Joani Dong, (202) 720-4620)

#### CANADIAN IMPORTS OF HORTICULTURAL PRODUCTS

Statistics Canada figures show that Canadian imports of all horticultural products from the United States increased to \$2.0 billion in calendar 1991, up 7 percent from 1990. The overall import market share has held steady since 1988.

Every category except fresh fruit, frozen vegetables, nursery products, wine, and beer saw increases in imports from the United States.

According to the Canadian data, the United States provided about 61 percent of all fresh fruit imports other than bananas, and 89 percent of fresh vegetables. The U.S. share of fresh fruit is down somewhat because of the late 1990 freeze that affected the California orange crop. Grapefruit rebounded, however, regaining a 96 percent import market share, with imports at \$35 million.

The U.S. market share of orange juice has continued to decline, reaching only 14 percent in 1991. This is down from 42 percent in 1989, and 23 percent in 1990. This is mainly due to the continuing effects of the freeze in Florida, and the higher prices that resulted. Also, more 6:1 pack is being sent, so that while the quantity figures are lower, the decline in single-strength equivalent is not so severe.

Canada continues to import more processed products, particularly processed vegetables. Total processed vegetable imports went up 17 percent to \$249 million, and imports from the United States accounted for half of the total.

Tree nut imports into Canada are also up considerably. Total imports in 1991 were \$138 million, up 15 percent from 1990. Imports from the United States totaled \$78 million, up 13 percent.

The U.S. share of the Canadian wine market continued to grow in 1991, up to 18 percent, valued at \$33 million. While beer imports from the United States fell slightly, U.S. import market share increased to 71 percent, up from 69 percent in 1990.

(Mark Thompson, (202) 720-6877)

### CANADIAN IMPORTS OF HORTICULTURAL PRODUCTS, 1989 - 1991 (Value in US\$ millions1)

ITEM	1		WORLD				FROM U		1		SHARE	
	1988	1989 	1990	1991	1988	1989	9 1996	1991	1988	1989	1990	199
FRESH FRUIT	700	708	826	884	<b>51</b> 0	523	573	540	73%	74%	69%	61%
FRESH VEGETABLES	536	624	634	664	492	566	533	591	92%	91%	84%	89%
BANANAS & PLANTAINS	120	128	152	179	0	0	0	0	0%	0%	0%	0%
SUBTOTAL	1,356	1,460	1,612	1,728	1,002	1,089	1,106	1,131	74%	75%	69%	65
PROCESSED FRUIT												
JUICE	247	253	276	284	135	133	133	140	55%	53%	48%	49
CANNED/OTHER P/P	114	108	87	100	24	27	26	34	21%	25%	30%	34
DRIED	67	72	71	78	32	36	43	45	48%	50%	61%	572
FROZEN	13	13	21	23	8	7	10	15	62%	54%	49%	632
SUBTOTAL	441	446	455	485	199	203	213	233	45%	46%	47%	482
PROCESSED VEGETABLES												
CANNED/OTHER	88	116	212	249	31	40	103	142	35%	34%	49%	572
DRIED/DEHYDRATED	36	36	38	39	25	24	24	26	69%	67%	62%	673
FROZEN	24	18	47	26	17	13	38	18	71%	72%	80%	712
SUBTOTAL	148	170	298	313	73	77	165	187	49%	45%	55%	60%
TREE NUTS & COCONUT	99	112	121	138	54	61	69	78	55%	54%	57%	579
MISCELLANEOUS												
GRAPE WINE	216	287	306	291	15	25	25	33	7%	9%	8%	112
BEER 2	34	56	52	48	16	34	28	27	47%	61%	54%	562
HOPS, LUPULIN	8	8	8	11	4	6	6	8	50%	75%	70%	792
NURSERY PRODUCTS	127	147	160	153	83	98	104	99	65%	67%	65%	65
ALL OTHERS 3	12	12	234	278	5	7	165	200	42%	58%	70%	72
SUBTOTAL	397	510	760	780	123	170	327	367	31%	33%	43%	475
GRAND TOTAL 3	2.441	2.698	3.245	3.444	1,451	1,600	1.880	1,996	59%	59%	58%	582

Values converted from Canadian dollars at rates of Can\$ 1.2307, 1.184, 1.1668, and 1.1457 per U.S. dollar for 1988, 1989, 1990, and 1991 respectively.

NOTE: Zero (0) indicates less than \$500,000.

SOURCE: Statistics Canada

<sup>&</sup>lt;sup>2</sup> Includes ale.

<sup>&</sup>lt;sup>3</sup> Total for 1990 and 1991 includes other condiments, soft drinks, and other miscellaneous items such as inulin and wine lees.

	1990 UNITED QUANTITY	1990 STATES VALUE	1990 WO: QUANTITY	RLD QUI	U.S. ANTITY SHARE	1991 UNITED QUANTITY	STATES VALUE	1991 W QUANTITY	ORLD OU.	U.S. ANTITY SHARE
CITRUS, MT										
ORANGES MANDARINS LEMONS AND LIMES GRAPEFRUIT OTHER CITRUS TOTAL CITRUS	200,856 10,069 24,263 58,370 821 294,379	90,591 9,150 17,801 28,278 1,037 146,857	215,857 61,497 32,142 60,405 1,235 371,135	101,049 72,095 23,300 29,779 1,780 228,003	93% 16% 75% 97% 66% 79%	77,586 10,429 20,640 76,980 1,071 186,706	49,051 10,223 17,642 35,486 1,410 113,812	151,533 62,537 30,961 42,984 1,725 289,740	111,759 78,451 25,738 37,518 2,688 256,155	518 178 678 1798 628 648
NON-CITRUS FRUIT, MT			11 . 1	111111	6.1		17.177	11 150		
APPLES APPLCOTS AVOCADOES BANANAS AND PLANTAINS CHERRIES, SOUR CHERRIES, SVEET CRANBERRIES, BILBERRIES STRAWBERRIES, BLACKBERRIES STRAWBERRIES LACKBERRIES LACKBERRIES OLAVES, MANGOS MELONS NECTARINES PAPAYAS PEACHES PEARS PINEAPPLES	80, 2375816999166358997136999166358899713699916635889971369991663588997135757575757575757575757575757575757575	52,981,1341,142,748,147,158,141,141,141,141,141,141,141,141,141,14	9 7.76665793111599 9 7.80 8 10 7793 8 11 11 11 11 11 11 11 11 11 11 11 11 1	68,465 37,850 151,850 160,035 4,953 4,953 4,953 4,953 4,953 4,953 4,953 4,953 185,868 2,953 185,868 18	896 99091888098848888 99099157178888748	74,79,912(23)43359515151474769168933595151514747691689335951515147476916916916916916916916916916916916916916	58,1201 3,66185 4500 12,66456 49,4859 113,0635 24,5690 113,0635 24,5690 148,6612 24,66	912.72.72.73.73.73.73.73.73.73.73.73.73.73.73.73.	74,131 7,537 179,7533 127,002 55,15466 715,8843 192,217,577 472,7757 472,7757 40,466	895 0998925717181091 1998925717888991
PLUMS PRUNES OTHER FRESH FRUIT TOTAL NON-CITRUS	25,134 13,058 481,161	24,871 16,275 426,488	25,106 982,503	34,578 749,612	86% 52% 49%	10,357 459,766	14,487 426,293	26,838 24,832 984,796	10,406 27,675 36,814 807,486	86% 42% 47%
DRIED FRUIT, MT APPLES APRICOTS PRUNES RAISINS OTHER TOTAL DRIED FRUIT	744 274 5,485 11,433 2,493 20,429	2,789 746 9,386 22,175 7,628 42,724	885 1,401 5,734 29,542 40,576	3,352 2,957 9,781 44,966 70,526	84% 20% 96% 39% 70%	1,210 276 5,366 11,026 2,768 20,647	4,177 707 9,438 22,534 44,616	1,258 1,692 5,581 32,748 44,525	4,299 3,897 9,820 50,131 9,984 78,131	96% 16% 96% 34% 74% 46%
FROZEN FRUIT, MT										
STRAWBERRIES BLUEBERRIES CRAMBERRIES CTHER BERRIES CHERRIES PEACHES OTHER TOTAL FROZEN FRUIT	2,177 1,796 763 984 988 1,345 8,189	2,862 2,360 1,143 1,133 1,193 1,437 10,147	9,836 1,821 1,266 1,547 1,116 1,008 1,733 17,188	11,814 2,404 2,035 1,207 1,838 20,648	22% 990% 1009% 488% 998% 488	2,818 2,647 1,248 426 826 1,563 1,477 11,005	3,572 3,948 1,398 1,234 1,234 1,719 14,618	8,355 2,648 1,248 1,606 1,661 1,949 18,348	9,777 3,951 1,398 2,359 1,326 1,923 2,367 23,101	348 1008 1008 278 948 948 768 608
PRESERVED FRUIT, MT										
APPLES APRICOTS CHERRIES CITRUS PEACHES PEARS PINEAPPLES STRAWBERRIES OTHER TOTAL PRESERVED FRUIT	3,150 3,43 3,756 1,456 2,075 2,077 1,074 15,919	3,459 4,961 2,630 1,288 1,593 876 1,304 17,093	3,617 1,381 4,5524 17,846 63,866 33,140 3,347 80,015	3,398 6,0943 14,32173 19,03887 4,6952	87%%%%%%%%%%%%%%%%%%%%%%%%%%%%%%%%%%%%	6,572 3,900 3,343 2,268 2,748 2,744 848 21,406	5,736 5,8825 2,8525 2,8555 2,8894 1,293 22,511	7,004 1,877 4,481 9,233 6,071 37,619 1,289 89,279	6,083 1,970 6,583 8,864 15,994 25,007 1,517 4,979 76,860	94% 17% 876% 1147% 457% 457%
JAMS AND JELLIES, MT CITRUS STRAWBERRY OTHER TOTAL JAMS AND JELLIES	1,564 668 4,499 6,731	1,769 986 6,615 9,370	2,873 2,522 10,959 16,354	4,074 3,390 15,601 23,065	54% 26% 41% 41%	1,821 796 5,661 8,278	2,118 1,184 8,193 11,495	2,817 2,418 11,127 16,362	3,905 3,170 16,157 23,233	65% 33% 51% 51%
FRUIT AND VEGETABLE JUICE	S, KL									
COMCENTRATED ORANGE OTHER ORANGE CONCENTRATED GRAPEFRUIT OTHER GRAPEFRUIT OTHER CITRUS CONCENTRATED APPLE OTHER APPLE GRAPE PINEAPPLE TOMATO OTHER FRUIT OTHER FRUIT OTHER VEGETABLE TOTAL JULCES	11,696 23,749 32,5928 22,5904 23,5578 11,331619 8,1195 78,137	29,567 49,567 7,342 3,422 2,972 13,615 13,507 13,339	51,589 5,6886 4,5881 117,5488 117,5489 11,3203 154,579	124,493 52,982 9,5249 7,8995 16,9997 20,66457 7,66457 18,7440 276,392	235% 957% 944% 18625 300 724% 51%	7,665 29,453 3,7666 1,811 3,4554 13,557 2,1358 10,298 85,077	15,3835 74,3207 54,3207 55,45163 2,5683 17,3886 140,081	53,828 31,609 4,441 2,679 3,3969 13,477 20,0608 1,358 12,745 166,861	102,925 64,621 8,1589 5,808 25,105 14,001 23,608 10,119 683 22,754 283,612	14342353885001331 18342353885001331
FRESH VEGETABLES, MT										
ARTICHOKES ASPARAGUS BEETS BROCCOLI BRUSSELS SPROUTS CARROTS CARROTS CALLIFLOWER & HEAD BROC. CELERY CHICKPEAS, OTHER LEGUMES CHICORY CUCUMBERS EGGPLANT GARLIC LEFKS LETTUCE, HEAD	2,369 9,013 71,689 21,689 21,689 21,313 87,730 24,485 21,589 150,589	1,893 14,760 33,54164 18,8566 30,0446 30,0446 2,9482 21,9482 55,027 65,765	2,510 10,168 72,555 3,743 63,706 48,251 47,013 47,013 47,013 5,223 5,198 150,98	2,126 17,165 34,042 3,040 19,047 29,293 30,879 21,479 4,801 16,681 65,97	949497378888888889977399969446888 1096446730	2,342 8,884 1,133 69,452 2,651 33,866 70,230 43,315 92,816 448 29,446 29,446 2,375 2,163 191,815	2,137 15,355 37,240 2,3375 24,293 31,440 3,566 4,4347 70,743	2,428 9,228 1,153 70,865 3,498 35,493 70,623 43,441 93,299 1,3840 5,261 192,034	2,232 18,090 568 37,552 3,203 3,203 3,573 30,575 24,477 31,578 30,575 23,385 5,560 5,609 7,968 2,150 70,820	98888888888888888888888888888888888888
	200,000	03,113	200,510	03,310	2008	191,013	10,129	132,034	10,020	1004

	1990 UNITED ST QUANTITY	VALUE	1990 WO QUANTITY	RLD 1990 VALUE	1990 U.S. ANTITY SHARE	1991 UNITED QUANTITY	1991 STATES VALUE	1991 W QUANTITY	ORLD OU VALUE	1991 U.S. ANTITY SHARE
LETTUCE, OTHER MUSHROOMS ONIONS, OTHER AND SHALLOT SPANISH ONIONS PEAS PEPPERS POTATOES (TABLE) POTATOES (SEED) RADISHES SNAP BEANS OTHER BEANS SPINACH SWEET CORN SWEET FOTATO, MANIOC, ETC TOMATOES TURNIPS TURNIPS TURNIPS TOTAL FRESH VEGETABLES OTHER FRESH VEGETABLES 1 PROZEN VEGETABLES 1	51,546 67,092 6,682 2,7769 415,744 115,1356 115,2118 12,025 12,025 12,020 32,024 12,025 119,000 24,672 24,672 030,536	26,536 14,482 24,224 22,175 4,244 3,248 54,285 2,084 15,464 12,499 164 7,481 10,818 5,345 10,68 10,68 11,099 132,923	52,295 78,402 78,402 74,273 74,273 110,218 12,3844 12,3844 12,3844 14,299 12,499 141,719 141,719 141,719 141,719	26443312818119584465243524352435243524352435243524352435243		59,000 494 494 623 524 66 133 939 67,78 56 88 27,74 57,05 68 27,74 57,05 68 27,74 57,05 68 27,74 57,05 68 27,74 57,05 68 27,74 57,05 68 27,74 57,05 68 27,74 57,05 68 27,74 57,05 68 27,74 57,05 68 27,05	29, 38, 43, 31, 7, 7, 7, 7, 7, 7, 7, 7, 7, 7, 7, 7, 7,	59,940 6,688 90,432 8,027 3,868 54,206 121,887 14,563 12,533 28,566 14,464 136,820 1,743 32,840 1,194,766	29,798 13,408 36,519 2,6074 494 53,913 7,779 15,661 8,843 11,113 103,738 109 25,777 663,948	9908 9908 9908 9908 9908 9908 84 1009 9548 9548 9548 9548 9548 9548 9548 954
BEANS PEAS OTHER LEGUMES ASPARAGUS BROCCOLI AND CAULIFLOWER BRUSSELS SPROUTS CARROTS POTATOS POTATOS PINANO SPERMO OTHERS, INCL. MIXTURES TOTAL FROZEN VEGETABLES	1,683 891 496	1,602 7442 348 1,144 1,961 1,961 1,953 1,953 1,953 4,948 37,547	1,897 3,101 268 4,915 3,407 1,373 2,420 6,792	1,836 2,371 649 4,165 3,45 4,165 4,214 1,336 22,507 1,968 6,324 46,915	89923588888888 278358208994332 109994332	1,238 4380 3936 1,2377 1,9364 6,0015 1,8026 4,0448	1,028 463 684 1,180 1,451 1,376 5,806 1,467 3,991 18,386	1,292 77135 4,023 4,080 1,364 6,086 1,8477 5,154 27,327	1,101 8990 729 815 4,202 3,376 5,899 1,500 5,704 26,037	95% 619% 825% 200% 47% 100% 998% 998% 71%
PRESERVED VEGETABLES, MT BEANS CUCUMBERS (PICKLES) MUSHROOMS OLIVES POTATOES, INCL. CHIPS SWEET CORN TOMATOES, WHOLE OR IN PCS TOMATOES, OTHER OTHERS TOTAL PRES. VEGETABLES	3,367 7,3867 1,1446 9,1817 4,2766 23,7738 70,591	2,433 5,166 835 2,044 20,132 3,089 22,968 46,592 03,407	4,423 8,8544 11,274 9,8679 22,744 44,426 173,136	3,167 6,644 28,410 15,225 20,839 1,490 12,923 43,189 80,260 212,147	76322488888888888888888888888888888888888	4,419 6,405 1,411 11,4884 15,1306 103,5512 103,5521	3,099 1,2667 2,7635 4,0413 264,370 142,370	5,560 722,105 12,4693 313,7666 43,886 208,523	3,980 6,552 30,401 17,736 27,267 15,741 40,224 40,827 248,764	7918 81635888 198877550 17550
DRIED VEGETABLES, MT POTATOES ONIONS MUSHROOMS OTHERS TOTAL DRIED VEGETABLES		1,980 8,662 373 12,783 23,798	5,722 4,919 1,148 6,925 18,714	4,660 9,295 3,965 20,567 38,487	29% 91% 15% 54%	2,066 4,385 154 4,150 10,756	2,379 8,848 351 14,241 25,820	5,111 4,630 1,015 7,870 18,625	4,242 9,274 3,440 21,684 38,640	40% 95% 153% 588
TREE NUTS, MT  ALMONDS, SHELLED ALMONDS, UNSHELLED BRAZIL NUTS CASHEWS COCONUTS HAZZINUTS PISTACHIOS WALNUTS, SHELLED WALNUTS, UNSHELLED OTHER NUTS TOTAL NUTS		28,331 8005 1,472 1,895 2,411 4,910 24,356 24,366 28,962	9 .586 9457 4,727 4,780 2,456 3,301 2,118 49,916	30,551 819 2,820 21,5556 4,465 8,965 8,844 31,743 31,374 120,687	992 7957 992 7957 992 9755 9755	10,346 4835 33170 9666 2,69506 10,9505	30,781 954 562 1,591 1,530 1,530 8,046 3,360 77,751	10,568 488 721 4,827 10,280 1,792 3,094 4,557 2,087 14,786 53,199	31,598 967 1,934 25,473 8,692 3,849 10,821 12,843 3,653 37,762 137,592	9993688427434 8427434 55275975
NURSERY AND CUT FLOWERS BULBS, TUBERS, ETC. OTHER LIVE PLANTS CUT FLOWERS FOLLAGE, BRANCHES, ETC. TOTAL NURSERY		2,432 80,714 10,863 9,692 03,701		17,952 90,254 41,682 10,244 160,132			2,921 77,378 9,516 9,335 99,149		19,633 85,714 36,780 10,410 152,537	
SPARKLING WINE OTHER WINE VERMOUTH TOTAL WINE		1,386 23,314 24,700	5,756 138,406 4,103 148,266	31,011 264,526 10,218 305,755	6% 15% 0% 14%	534 26,036 0 26,570	1,795 31,218 33,014	5,091 136,255 3,961 145,308	26,842 254,222 10,395 291,459	10% 19% 0% 18%
OTHER HORTICULTURE HOPS, MT KETCHUP, ETC., MT VINEGAR, KL TOTAL OTHER HORTICULTURE TOTAL HORTICULTURE		5,936 4,761 1,962 12,658 93,714	1,470 6,155 6,713	8,462 5,109 3,557 17,128 2,967,443	74% 94% 78%	1,320 23,994 5,989	8,316 22,046 2,262 32,625 ,793,550	1,675 25,534 7,478	10,539 23,862 3,877 38,277 ,145,833	79% 94% 80%
OTHER PRODUCTS  YEAST, MT BEER, KL SOY SAUCE, KL OTHER CONDIMENTS, MT SOFT DRINK CONCENTRATE, KL SOFT DRINKS AND WATERS OTHER PRODUCTS TOTAL OTHER PRODUCTS	3,217 57,161 1,562 19,928 6,146	6,546 28,147 1,680 31,351 37,050 344,661 86,183	4,337 83,244 5,693 26,534 6,669	8,918 52,9129 4,91247 4,986 388,75414 709,75414 277,304	74 % % 27 % % 92 %	3,451 54,569 1,669 26,145	6,635 26,982 1,886 40,773 41,079 44,967 40,402 202,645	4,465 77,172 6,171 33,223 6,708	9,133 47,824 4,649 53,649 42,1886 62,819 298,205	77% 71% 27% 78% 92%
GRAND TOTAL	1,8	79,897		3,244,747		1	,996,195	3	,444,037	

Source: Statistics Canada.

Note: The source material expressed imports in Canadian dollars. The exchange rate used to convert to U.S. dollars was: for 1990, U.S.\$1.00 = Can\$1.1668; for 1991, U.S.\$1.00 = Can\$1.1457.

<sup>1</sup> Includes inulin, wine lees, locust beans, enzymes, and other miscellaneous products.

On July 20, 1992 the European Commission announced the minimum grower prices (MGP) for tomato producers and processing subsidies for tomato products for the 1992/93 growing year. The two tables show a 7-year history of minimum grower prices and subsidies for tomato products in member countries of the EC. The 1992/93 growing season is the first year in which Portugal and Spain are fully phased into the EC tomato scheme, and entitled to receive the entire MGP and subsidy. With the current world-wide oversupply of tomato products, and the resulting price decreases (especially for tomato paste), MGP's have been frozen at last year's level, and processing subsidies have been reduced. However, Portugal and Spain will receive increases in both because of their new full-EC rights.

(Kelly Kirby Flowers, (202) 720-0911)

CROP YEAR	MINIMUM	PROCESS:	ING SUBSIDY	ATTER COOK	TRICELLANCE	1777		
	GROWER PRICE	NET	RAW WI E 1/	NET COST OF FRUIT	EXCHANGE RATE	NET COST OF FRUIT	EXCHANGE RATE	OF FRUIT
TOMATO PASTE								
ITALY	ECU	ECU	ECU	ECU	LIRA/ECU	LIRA	LIRA/\$	DOLLARS
85/86 86/87 87/88 88/89 89/90 90/91 91/92 92/93	97.20 92.34 89.11 89.11 89.11 88.96 88.96 88.96	234.00 282.58 297.27 326.98 317.22 312.56 309.80 292.89	37.44 45.21 47.56 52.32 50.76 50.01 49.57 46.86	59.76 47.13 41.55 36.79 38.35 38.95 39.39 42.10	1,482 1,554 1,629 1,629 1,690 1,752 1,761	88,564 73,236 67,680 59,936 64,820 68,228 69,369 74,134	1,805 1,396 1,315 1,373 1,357 1,255 1,148 1,219	49.07 52.46 51.47 43.65 47.77 54.38 60.43 60.84
GREECE	ECU	ECU	ECU	ECU	DRACH/ECU		DRAC/\$	DOLLARS
85/86 86/87 87/88 88/89 89/90 90/91 91/92 92/93	86.10 87.07 89.11 89.11 89.11 88.96 88.96 88.96	170.57 259.81 297.27 326.98 317.22 312.56 309.80 292.89	27.29 41.57 47.56 52.32 50.76 50.01 49.57 46.86	58.81 45.50 41.55 36.79 38.35 38.95 39.39 42.10	102 117 128 149 179 217 275 275	5,998 5,324 5,318 5,482 6,866 8,466 10,833 11,577	128 135 138 148 154 159 164 187	46.86 39.43 38.54 37.04 44.58 53.09 66.05 61.85
SPAIN	ECU	ECU	ECU	ECU	PTA/ECU		PTA/\$	DOLLARS
86/87 87/88 88/89 89/90 90/91 91/92 92/93	53.58 57.94 64.17 70.41 76.52 82.74 88.96	157.31 172.20 179.63 207.10 242.99 275.01 317.22	25.17 27.55 28.74 33.14 38.88 44.00 50.76	28.41 30.39 35.43 37.27 37.64 38.74 38.20	146 154 154 154 153 151 150	4,141 4,680 5,456 5,740 5,755 5,849 5,731	136 121 123 115 109 96 102	30.45 38.68 44.36 49.91 52.75 60.93 56.08
PORTUGAL	ECU	ECU	ECU	ECU	ESC/ECU	ESCUDO	ESC/\$	DOLLARS
86/87 87/88 88/89 89/90 90/91 91/92 92/93	58.14 61.61 67.11 72.61 77.98 83.47 88.96	184.28 194.41 196.84 220.11 251.16 279.10 317.22	29.48 31.11 31.49 35.22 40.19 44.66 50.76	28.66 30.50 35.62 37.39 37.79 38.81 38.20	151.81 171.73 188.01 192.00 206.90 208.68 206.31	4,350 5,239 6,696 7,179 7,820 8,100 7,882	141 141 146 154 149 135 140	30.85 37.15 45.86 46.62 52.45 60.00 56.42
WHOLE PEELED	SAN MARZAN	OV						
ITALY	ECU	ECU	ECU	ECU	LIRE/ECU	LIRE	LIRE/\$	DOLLARS
85/86 86/87 87/88 88/89 89/90 90/91 91/92 92/93	162.60 154.47 147.52 147.52 147.52 147.27 147.27	103.60 103.60 115.84 116.72 114.44 112.38 111.39 105.31	77.70 77.70 86.88 87.54 85.83 84.29 83.54 78.98	84.90 76.77 60.64 59.98 61.69 62.99 63.73 68.29	1,482 1,554 1,629 1,629 1,690 1,752 1,761	125,822 119,301 98,783 97,707 104,256 110,329 112,224 120,254	1,805 1,396 1,315 1,373 1,357 1,255 1,148 1,219	69.71 85.46 75.12 71.16 76.83 87.94 97.76 98.68
SPAIN	ECU	ECU	ECU	ECU	PIA/ECU	PESETA	PTA/S	DOLLARS
86/87 87/88 88/89 89/90 90/91 91/92 92/93	79.39 87.86 99.72 111.57 123.41 135.34 147.27	39.17 35.66 52.58 66.33 83.02 96.71 105.31	29.38 26.75 39.44 49.75 62.27 72.53 78.98	50.01 61.12 60.29 61.82 61.15 62.81 68.29	145.77 154.00 154.00 154.00 152.90 150.83 150.44	7,290 9,412 9,284 9,521 9,349 9,473 10,273	136 121 124 115 109 96 102	53.61 77.78 74.87 82.79 85.68 98.68 100.54

Continued on next page.

CROP YEAR	MINIMUM	PROCESSI	NG SUBSIDY	VIETE COCAL	EXCHANGE	VIET COCT	EXCHANGE	VIET COCI
	GROWER PRICE	NET			RATE	OF FRUIT	RATE	OF FRUIT
WHOLE PEELEI	ROMA & SI	MILAR						
ITALY			ECU		LIRE/ECU			DOLLARS
85/86 86/87 87/88 88/89 89/90 90/91 91/92 92/93	123.80 117.61 113.49 113.49 113.30 113.30 113.30	76.06 64.87 82.27 83.16 80.17 79.26 78.56 74.27	57.05 48.65 61.70 62.37 60.53 60.53 55.70	66.76 68.96 51.79 51.12 52.96 52.77 52.77 57.60	1,482 1,554 1,629 1,629 1,690 1,752 1,761	98,931 107,160 84,362 83,274 89,502 92,436 92,928 101,429	1,805 1,396 1,315 1,373 1,357 1,255 1,148 1,219	54.81 76.76 64.15 60.65 65.96 73.68 80.95 83.23
SPAIN	ECU	ECU	ECU	ECU	PTA/ECU	PESETA		DOLLARS
86/87 87/88 88/89 89/90 90/91 91/92 92/93	74.13 78.53 85.52 92.51 99.34 106.32 113.30	41.19 32.62 43.44 50.92 62.89 70.37 74.27	30.89 24.47 32.58 38.19 47.17 52.78 55.70	43.24 54.07 52.94 54.32 52.17 53.54 57.60	145.77 145.77 154.00 154.00 152.90 150.83 150.44	6,303 7,881 8,153 8,365 7,977 8,076 8,665	136 121 123 115 109 96 102	46.34 65.13 66.28 72.74 73.11 84.12 84.80
PORTUGAL		ECU	ECU	ECU	ESC/ECU	ESCUDO	ESC/\$	DOLLARS
86/87 87/88 88/89 89/90 90/91 91/92 92/93	61.75 68.57 77.55 86.54 95.36 104.33 113.3	23.61 18.48 32.12 42.44 58.22 68.04 74.27	17.71 13.86 24.09 31.83 43.67 51.03 55.70	44.04 54.71 53.46 54.71 51.70 53.30 57.60	151.81 171.73 188.01 192.00 206.90 208.68 206.31	6,686 9,395 10,051 10,504 10,696 11,123 11,883	141 141 146 154 149 135 140	47.42 66.63 68.84 68.21 71.74 82.39 85.06
NON-WHOLE P	EELED							
ITALY	ECU			ECU		LIRE		DOLLARS
85/86 86/87 87/88 88/89 89/90 90/91 91/92 92/93	102.40 94.72 89.11 89.11 89.11 88.96 88.96 88.96	40.03 38.92 37.00 54.05 54.88 55.48 54.99 51.99	30.02 29.19 27.75 40.54 41.161 41.24 38.99	72.38 65.53 61.36 48.57 47.95 47.35 47.72 49.97	1,482 1,554 1,629 1,629 1,690 1,752 1,761	107,263 101,834 99,955 79,125 81,036 82,942 84,031 87,993	1,805 1,396 1,315 1,373 1,357 1,255 1,148 1,219	59.43 72.95 76.01 57.63 59.72 66.11 73.20 72.21
SPAIN		ECU	ECU	ECU	PTA/ECU	PESETA	PTA/\$	DOLLARS
86/87 87/88 88/89 89/90 90/91 91/92 92/93	69.35 69.22 73.20 77.18 81.02 84.99 88.96	24.71 24.61 28.24 28.86 44.02 49.26 51.99	18.53 18.46 21.18 21.65 33.02 36.95 38.99	50.82 50.76 52.02 55.54 48.01 48.05 49.97	145.77 145.77 154.00 154.00 152.90 150.83 150.44	7,408 7,400 8,011 8,552 7,340 7,247 7,517	136 121 123 115 109 96 102	54.47 61.15 65.13 74.37 67.27 75.49 73.57
PORTUGAL	ECU	ECU		ECU	ESC/ECU	ESCUDO	ESC/\$	DOLLARS
86/87 87/88 88/89 89/90 90/91 91/92 92/93	61.75 59.77 65.64 71.51 77.25 83.11 88.96	14.17 11.68 20.88 28.86 40.75 47.63 51.99	10.63 8.76 15.66 21.65 30.56 35.72 38.99	51.12 51.01 49.98 49.87 46.69 47.39 49.97	151.81 171.73 188.01 192.00 206.90 208.68 206.31	7,761 8,760 9,397 9,574 9,660 9,889 10,309	148 141 146 154 149 135 140	52.44 62.13 64.36 62.17 64.79 73.25 73.79

<sup>1/</sup> Net to raw weight equivalent: paste 0.16, peeled 0.75. Note: Dollar exchange rates are three months average of January to March of each year.

## U.S. EXPORTS OF SELECTED COMMODITIES BY DESTINATION MARKETING YEAR BEGINNING AS INDICATED

COMMODITY AND COUNTRY			QUAN	JUN 92			VALUE	(1,000 DO	TIADC'	
COUNTRY	CURR MO	CURR MO	YR TDT	YR TDT	LAST	CURR MO LAST YR		1-1	YR TDT	LAST
REGION FRESH FRUIT FR. APPLES(JUL)	MT	CURR YR	LAST YR	CURR YR				YR TDT LAST YR	CURR YR	YEAR
CANADA TAIWAN EC 12 HONG KONG UNITED KINGDOM SAUDI ARABIA	4,726 2,437 9,071 2,876 5,706	4,749 1,959 3,035 3,808 2,568	74,885 60,839 46,977 41,240 34,919 21,292 114,590	68,658 77,324 45,219 55,073	74,885 60,839 46,977 41,240 34,919 21,292 114,590	4,256 1,523 4,310 1,662 2,818	4,582 1,284 1,591 2,230 1,369	57,055 37,230 25,169 22,603 19,119 13,255 69,417	59,195 47,329 53,090 26,217 31,733	57,055 377,230 25,169 22,603 19,119 13,255 69,417
OTHER	4,413	15,321		205,090		2,880	8,664	13,255	26,217 31,733 15,942 118,621	
FR. PEARS(JUL) CANADA	23,523 MT	28,872	359,824	513,989	359,824	14, 130	18,350	224,729	320,394	224,729
CANADA MEXICO SWEDEN EC 12 VENEZUELA OTHER Subtotal:	1,209 796 0 0 0 459 2,465	874 722 0 0 33 676 2,305	37,609 23,611 9,822 8,645 6,029 15,180 100,896	35,734 31,066 9,733 10,695 4,343 23,152 114,723	37,609 23,611 9,822 8,645 6,029 15,180 100,896	859 665 0 0 303 1,826	686 352 0 0 16 643 1,697	25,662 11,746 4,796 4,176 9,375 59,266	24,969 15,633 3,633 5,029 2,913 15,707 67,773	25,662 11,511 3,746 4,796 4,176 9,375 59,266
APRICOTS (MAY) CANADA MEXICO OTHER	MT 1,174 695	1,218 237 285	1.669 996 75	2,499 366 535	2,419 2,064 479	1,752	1,366 192 628	2,559 581 158	2,803 292 1,362	3,585 1,293 615
Subtotal:	1,929	1,739	2,739	3,400	4,962	2,202	2,187	3,298	4,457	5,494
FR CHERRIES (MAY) JAPAN CANADA EC 12 UNITED KINGDOM HONG KONG OTHER	MT 2,530 3,400 776 597 656 496	5,715 5,658 1,340 1,120 1,675 1,516	4,332 3,5880 6666 582	10,839 7,804 2,233 1,834 2,356 2,677	6,583 5,482 2,648 1,960 1,282 1,458	13,980 7,893 2,871 2,197 1,978 1,303	28,244 10,217 4,521 3,691 3,763 3,557	24,046 8,507 3,326 2,629 2,031 1,616	56,995 15,485 7,492 6,442 6,541	33,821 13,007 9,857 7,204 3,558 3,750
Subtotal:	7,857	15,905	10,055	25,909	17,453	28,026	50,302	39,526	91,95	63,994
PEACH-NECTRN(MAY) CANADA MEXICO OTHER Subtotal:	MT 11,119 2,300 760 14,178	14,010 315 3,053 17,378	15,979 3,219 1,105 20,274	21,502 656 3,944 26,102	48,804 13,131 6,863 68,769	12,405 1,103 812 14,320	12,197 179 2,738 15,115	19,663 1,541 1,179 22,353	20,379 387 3,930 24,695	47,428 6,419 5,659 59,475
PLUM-PRUNES (MAY) TAIWAN CANADA HONG KONG EC 12 MEXICO	MT 1,204 4,246 254 267 163	4,397 6,079 2,018	1,211 4,727 254 368 192 284 391	4,546 7,847 2,020 1,218 1116 956	26,585 23,384 5,701 5,007 4,466	1,183 5,607 191 478 108	3,533 4,851 1,385 658	1,194 6,363 191 733 121	3,764 6,669 1,389	21,675 23,811 6,464 4,679 2,690 4,008 3,816
MEXICO UNITED KINGDOM OTHER	194 308	81 626 978	284 391	956 1,160	5,007 4,497 4,661	108 420 269	45 597 777	121 665 376	1,104	2,690 4,008 3,816
Subtotal:	6,443	14,367	7,144	16,906	73,771	7,836	11,250	₫,978	14,141	63,035
FR AVOCADOS(OCT) CANADA JAPAN EC 12 OTHER Subtotal:	MT 145 202 22 9 378	488 304 302 8	1-687 805 138 28 2,658	2,712 1,811 960 51 5,535	2,855 1,082 264 64 4,265	273 426 80 20 798	626 441 367 7	2,391 1,574 246 68 4,279	3,058 2,777 1,372 68 7,275	3,832 2,070 431 121 6,454
FR KIWIFRUIT(OCT) CANADA TAIWAN MEXICO OTHER	MT 261 0 73 8	136	4,853 855 337 1,015	3,138 1,421 412 2,386	5,167 855 606 1,062	500 0 62 10	211 0 0 14	7,231 1,600 296 1,718	5,526 3,341 378 4,905	7,822 1,600 548 1,839
Subtotal:	342	140	7,060	7,357	7,690	572	225	10,845	14,151	11,410
FRESH GRAPES (MAY) CANADA HONG KONG EC 12 TAIWAN OTHER	MT 1,216 181 1,434 36 886	10,307 1,097 2,610 24 1,576	9,620 181 1,567 36 1,040	11,836 1,097 2,888 24 1,778	118,849 19,901 10,272 10,169 39,741	13,791 150 3,021 51 1,382	11,914 1,234 5,994 32 2,208	16.602 150 3.271 51 1,557	14,903 1,234 6,586 32 2,456	122,198 19,996 13,634 11,545 48,660
Subtotal:	10,754	15,613	12,445	17,622	198,932	18,395	21,382	21,630	25,211	218,032
FR STRAWBRIS(JAN) CANADA JAPAN OTHER Subtotal:	MT 4,871 337 378 5,587	4,331 308 607 5,246	24,099 403 1,466 25,967	27,419 368 2,738 30,525	36,185 3,808 3,195 43,189	5,732 1,199 1,089 8,020	6,263 1,313 1,398 8,974	36,115 1,363 4,084 41,562	36,247 1,479 6,677 44,403	52,792 17,645 8,111 78,549
FR ORNG INC TMPL(NOV) CANADA JAPAN HONG KONG OTHER	MT 3,855 10,033 5,882 2,827	12,515 18,017 14,736 8,569	76,921 56,776 36,755 20,733	138,128 141,629 66,957 53,511	87,236 75,392 48,377 22,258	3,181 11,388 4,205 2,017	5,425 10,034 7,144 4,713	48,284 60,658 22,081 12,890	68.973 83,987 37,870 30,295	56,372 81,885 28,746 14,092
Subtotal:	22,597	53,836	191,144	400,225	233,263	20,791	27,316	143,913	221,125	181,094
FR GRPFRT(SEP) JAPAN EC 12 CANADA FRANCE NETHERLANDS OTHER	MT 15,054 182 3,659 0 182 799	8,177 191 3,713 0 0 1,383 13,463	223,843 121,351 73,447 43,477 41,086 20,133 438,771	234,158 108,098 62,924 53,008 29,393 25,877	241,796 122,454 777,913 53,477 42,123 22,711 464,874	9,918 1,799 0 34 497	4,020 81 2,054 0 0	148,145 61,881 35,310 27,348 20,437 11,330	130,971 58,027 34,030 28,563 15,712 15,211 238,239	158,445 62,273 37,563 27,348 20,783 12,458 270,739
FR TANGERINES (NOV) CANADA EC 12	19,695 MT 29 196	13,463 0 16 71	438,771 6,357 716 164	9,065 2,059 328	7,066 716 206	12,248 177 9	6,853 0 49 209	5,981 661 150	8,723 1,958 765	6,847 661 189
OTHER Subtotal:	235	86	7,237	11,452	7,989	232	258	6,792	11,447	7,697

## U.S. EXPORTS OF SELECTED COMMODITIES BY DESTINATION MARKETING YEAR BEGINNING AS INDICATED JUN 92

COMMODITY AND COUNTRY			QUAN					(1,000 DO		
COUNTRY REGION	CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAS
CANNED FRUIT CND PEACHANECT(JUN) JAPAN TAIWAN CANADA HONG KONG HEXICO OTHER	MT 527 493 2425 134 265	363 264 107 230 83 289	527 493 242 225 134 265	363 264 107 230 83 289	7,593 2,702 2,427 1,812 1,939	553 404 272 89 99 264	372 224 159 94 69 259	553 404 272 89 99 264	372 224 159 94 69 259	8,43 2,93 2,93 1,23 3,60
Subtotal:	1,485	1,335	1,115	1,335	20,054	1,681	1,17	1,681	1,17	19,47
CND PEARS(JUN) EC 12 FRANCE CANADA JAPAN MEXICO SWEDEN OTHER Subtotal:	MT 0 0 277 155 63 3 5 140	28 0 96 15 0 0 115 254	0 27 153 630 35 140	28 96 15 00 115 254	2,216 1,881 1,288 845 381 291 737 5,758	0 39 7 54 0 28 127	24 0 95 8 0 0 96 222	0 39 7 54 0 28 127	24 95 80 00 96 222	1,85
CND PNEAPL(JAN) CANADA JAPAN EC 12 GERMANY NETHERLANDS OTHER	MT 4:27 365 139 74 53 31	186 683 91 13 52 58	1,742 1,192 892 483 250 293	1,133 1,652 356 312 441	3,268 3,227 1,199 522 442 715	314 320 125 66 47 33	162 323 86 12 48 55	1,464 1,163 698 404 217 250	1,021 1,237 314 37 181 378	3,08
Subtotal:	962	1,017	4,118	3,582	8,409	793	625	3,575	2,950	7,51
FRT MIXTURES(JUN) CANADA JAPAN HONG KONG PHILIPPINES SINGAPORE OTHER Subtotal:	MT 792 516 205 81 37 288 - 1,919	394 366 170 115 641 1,694	792 516 205 81 37 288 1,919	394 366 170 9 115 641 1,694	7,770 6,398 3,593 2,164 2,089 9,066 31,080	942 526 100 62 37 261 1,928	617 395 107 14 125 667 1,924	942 526 100 62 37 261 1,928	617 395 107 14 125 667 1,924	10,11 7,63 2,35 1,84 33,99
DRIED FRUIT DRD RAISINS(AUG)		-,	-,	-,		-,	-,,,	-1,500	-,,	
DRD RAISINS(AUG) EC 12 UNITED KINGDOM JAPAN GERMANY CANADA SWEDEN OTHER	MT 5,095 3,140 1,967 699 674 1,204	4,468 2,473 2,042 1,024 559 301 1,735	59,411 27,037 21,150 14,967 10,026 8,222 24,232	50,279 23,592 21,663 12,206 9,666 6,769 26,284	64,574 29,635 23,740 16,208 10,897 8,935 25,459	7,002 4,506 2,715 844 1,528 978 1,706	6,313 3,488 2,650 1,549 1,137 429 2,302	75,119 34,669 28,374 17,783 20,604 10,341 33,670	69,087 34,212 28,130 14,510 20,800 8,403 34,832	81,9 38,3 31,4 19,1 22,7 11,1 35,2
Subtotal:	- 10,152	9,104	123,012	114,661	133,605	13,929	12,829	168,10	161,253	182,4
DRD PRUNES(AUG) EC 12 GERMANY JAPAN ITALY NETHERLANDS UNITED KINGDOM OTHER Subtotal:	MT 4,201 1,422 1,330 1,221 450 1,639 7,170	2,733 806 1,586 617 3594 1,489 5,807	53,167 17,332 13,203 12,758 6,135 24,738 91,108	49,279 15,927 13,978 13,554 6,485 22,665 85,921	56,655 18,793 14,203 13,094 6,697 27,067 97,925	4,794 1,431 1,722 1,764 222 450 2,268 8,784	4,050 1,321 2,459 1,091 3857 2,450 8,959	66,070 20,441 16,434 18,971 6,379 34,605 117,110	66,190 19,185 21,832 21,352 21,352 68,050 32,556 120,577	70,1 21,9 17,8 19,5 7,0 37,5 125,5
FRUIT JUICES(SSE) ORANGE JU CNC (DEC) CANADA EC 12 JAPAN KOREA, REPUBLIC FRANCE OTHER	KL 16,678 5,712 3,026 0 1,966 5,544	12,242 8,336 8,108 2,142 4,570 7,782	94,585 30,333 21,3342 10,790 29,938	86,266 32,233 40,355 13,406 14,328 33,211	160,940 50,130 33,061 23,219 20,727 52,476	7,551 2,225 1,215 639 2,247	5,514 3,156 4,183 1,618 3,257	42,011 11,022 9,540 6,494 3,177 12,243	38,182 12,830 21,176 5,303 14,032	71,8 18,2 14,2 11,4 6,4 21,0
Subtotal:	- 30,960	38,610	189,332	205,471	319,826	13,239	17,977	81,310	93,155	136,8
ORNG JU NTCNC(DEC) EC 12 FRANCE JAPAN CANADA OTHER Subtotal:	KL 1,943 1,618 2,448 495 619 5,506	4,452 3,488 395 1,855 7,573	9,204 7,410 7,407 2,832 6,941 26,385	18,595 14,323 3,271 10,325 6,585 38,776	17,600 14,800 10,092 5,638 11,966 45,297	1,385 1,212 1,695 737 619 4,435	3,329 2,594 343 2,498 711 6,882	7,649 6,577 6,291 3,628 5,485 23,052	13,105 10,118 2,510 14,058 5,162 34,835	13,1 11,6 8,7 7,6 9,1
GRPFRT JU CNC (DEC) JAFAN CANADA EC 12 NETHERLANDS GERMANY OTHER	KL 1,611 1,319 307 185 228	3,176 1,122 2,383 628 15 175	8,519 6,005 4,345 1,444 1,662 1,675	22,988 5,925 8,910 2,924 545 1,181	15,028 10,491 9,712 3,590 2,719 3,717	1,160 950 145 79 8	2,259 808 1,033 325 8	6,107 1,324 2,110 560 777 750	16,228 4,266 3,986 1,306 277 636	10,55,6617
Subtotal:-		6,857	20,544	39,005	38,948	2,345	4,199	13,290	25,116	24,4
FRESH VEGETABLES FR ASPARAGUS(OCT) CANADA JAPAN BC 13 SWITZERLAND GERMANY OTHER Subtotal:	MT 1,532 17 205 20 22 72 1,846	1,072 0 122 4 14 19 1,217	8,003 4,578 2,007 1,556 908 275 16,419	8,700 5,8824 1,8036 2,6779 1555 18,596	8,344 4,580 2,098 1,558 1,920 388 16,969	2,749 66 586 70 68 251 3,722	2,160 329 12 33 68 2,568	15,628 18,707 5,656 4,298 2,935 45,862	17,624 23,160 5,418 6,022 1,873 508 52,732	16,4 18,9 4,9 2,3 47,3

# U.S. EXPORTS OF SELECTED COMMODITIES BY DESTINATION MARKETING YEAR BEGINNING AS INDICATED JUN 92

COMMODITY AND COUNTRY			QUAN	JUN 92			VALUE	(1,000 DO	LLARS)	
COUNTRY REGION	CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST	CURR MO LAST YR		YR TDT LAST YR	YR TDT CURR YR	LAST YEAR
FR ONIONS(OCT) CANADA JAPAN MEXICO OTHER	MT 9,550	12,209 131 84 211	65,329 23,145 21,851 11,270	73,075 20,659 9,112 10,524	87,328 25,819 25,322 15,256	4,113	4,569 35 20 122	28,351 4,730 5,735 4,287	30,443 4,390 2,756 3,798	36,537 5,351 6,811 5,531
Subtotal:	9,627	12,635	121,595	113,369	153,726	4,187	4,746	43,103	41,388	54,229
CANNED VEGETABLES CND SWT CORN(AUG) CC CAPAN GERMANY UNITED KINGDOM TAIWAN HONG KONG OTHER	MT 4,431 3,647 1,337 1,512 890 2,816	4,504 3,848 7,751 1,581 1,314 408 2,343	47,967 28,307 16,764 15,172 12,157 7,742 21,732	33,902 36,199 10,324 11,049 11,180 23,412	53,329 30,925 18,529 16,147 13,154 23,338	3,368 3,044 919 1,082 749 391 2,227	3,513 2,922 533 1,199 1,415 1,695	36,802 24,594 12,965 10,851 11,731 3,633 17,651	26,627 28,363 8,248 8,838 13,613 5,801 19,075	40,824 26,602 14,607 11,869 4,200 19,103
Subtotel:	12,612	12,417	117,904	118,742	129,702	9,780	9,882	94,411	93,480	103,398
CND TOM PAS(JUL) CANADA JAPAN KOREA, REPUBLIC EC 12 OTHER	MT 2,233 225 66 248 213	2,854 220 533 400 3,097	26,767 9,934 4,691 3,132 3,342	32,427 9,560 3,427 1,576 12,869	26,767 9,934 4,691 3,132 3,342	2,417 227 80 236 225	2,421 235 430 252 2,082	28,477 9,855 4,572 2,922 3,340	30,145 8,304 2,877 1,052 9,610	28,477 9,855 4,572 2,922 3,340
Subtotal:	2,984	7,104	47.865	59,859	47,865	3,185	5,420	49,167	51,988	49,167
CND TOM SAUCE(JUL) CANADA EC 12 JAPAN UNITED KINGDOM MEXICO KOREA, REPUBLIC OTHER	1,946 526 163 16 446	2,043 98 301 40 433 0	12,442 4,714 3,604 2,958 1,958 1,779 4,405	37,736 1,544 6,781 347 4,112 189 6,731	12,442 4,714 3,604 2,958 1,958 1,779 4,405	2,009 66 379 5 80 15 388	2,132 142 217 80 256 0 432	11,472 4,217 3,901 2,464 1,231 1,543 4,451	37,670 1,668 5,651 2,677 228 6,261	11,472 4,217 3,901 2,464 1,543 4,451
Subtotal:	3,181	3,264	28,900	57,093	28,900	2,937	3,179	26,815	54,156	26,815
FRZN VEGETABLES FZN SWT CORN(JUL) JAPAN EC 12 UNITED KINGDOM AUSTRALIA TAIWAN OTHER Subtotal:	MT 2,746 754 463 243 243 656 4,642	2,979 127 74 265 262 758 4,392	33,504 6,726 3,963 3,924 9,002 56,036	34,119 7,761 5,603 3,811 2,458 60,058	33,504 6,726 3,963 2,879 9,002 56,036	2,520 328 165 179 156 493 3,676	2,437 103 52 215 227 562 3,544	29,719 4,069 2,455 3,229 2,815 6,537 46,369	29,160 3,250 2,265 2,265 2,5465 46,665	29,719 4,0655 3,4555 3,2215 6,5369
FZN F FRY(JUL) JAPAN CANADA HONG KONG OTHER	9,132 624 821 3,738	9,758 732 973 4,335	108,768 12,162 8,488 34,677	120,973 6,071 9,702 48,645	108,768 12,162 8,488 34,677	6,573 624 550 2,690	6,746 592 600 2,984	77,631 9,533 5,900 26,273	M5,814 5,485 6,142 34,433	77,631 9,533 5,900 26,273
Subtotal:	14,316	15,799	164,094	185,390	164,084	10,436	10,923	119,338	131,874	119,338
TREE NUTS ALMONDS UNBH(JUL) INDIA JAPAN EC 12 CANADA GERMANY OTHER Subtotal:	MT 89 581 51 0 20 777 798	179 329 105 61 78 697	5,237 2,820 1,553 1,319 1,204 12,133	4,129 3,995 1,038 421 301 2,315 11,898	5,237 2,820 1,553 1,319 738 1,204 12,133	138 2,091 168 0 58 202 2,598	210 950 107 82 186 1,460	7,517 9,520 2,418 2,937 1,652 25,044	5,088 11,830 1,906 820 773 5,559 25,203	7,517 9,520 2,418 2,9351 2,652 25,044
ALMND SH/PREP(JUL) EC 12 GERMANY JAPAN UNITED KINGDOM FRANCE NETHERLANDS OTHER	6,915 3,140 1,588 882 686 720 2,747	4,283 1,524 939 925 373 505 2,386	105,414 50,406 19,259 12,555 10,508 48,135	106,617 44,805 18,202 10,930 11,188 12,751 52,392	105,414 50,406 19,259 12,915 12,555 10,508 48,135	20,134 9,231 4,386 2,208 2,005 2,373 8,359	13,631 4,764 3,502 2,984 1,230 1,695 8,110	295,853 138,555 60,412 38,266 34,647 31,307 137,773	336,151 136,345 635,984 355,986 43,937 171,939	295,853 138,545 60,416 38,4647 31,307 137,773
Subtotal: WALNUTS SH(AUG)	11,250 MT	7,607	172,807	177,211	172,807	32,879	25,244	494,038	571,481	494,03
EC 12 JAPAN CANADA GERMANY ISRAEL AUSTRALIA OTHER Subtotal:	118 147 172 422 615 1178 795	305 276 119 169 23 67 131 919	3,879 2,213 1,622 1,202 1,044 988 2,239 11,985	7,026 2,873 2,804 1,639 1,437 1,198 3,082 18,419	4,060 2,318 1,775 1,323 1,173 1,126 2,340 12,790	461 609 145 188 387 535 2,785	1,076 1,201 464 507 260 404 3,504	12,431 8,586 5,495 3,377 3,3848 6,382 40,229	19,588 11,5655 5,03316 5,03316 57,730	13,002 9,030 6,026 3,661 43,355 6,726 43,094
WALNUTS UNSH(AUG) EC 12 SPAIN GERMANY ITALY NETHERLANDS OTHER	MT 93 72 0 0 0 0 119	0 0 0 0 0 116	44,014 13,936 13,560 8,577 3,666 5,943	43,787 12,594 10,573 9,805 5,637 6,510	44,162 14,065 13,560 8,577 3,684 6,086	74 50 0 0 0 212	0 0 0 0 0 282	77,635 25,109 22,859 15,203 6,768 11,933	73,634 20,964 16,523 17,290 10,157 13,591	77,771 25,216 22,859 15,203 6,798 12,259
Subtotal:	212	116	49,957	50,297	50,247	286	282	89,567	87,225	90,030
HOPSEPRODUCTS HOP PELTIS(SEP) BRAZIL C 1 C 2 CANADA GERMANY OTHER Subtotal:	MT 612 56 0 174 842	362 4 131 0 152 650	1,820 1,223 900 884 920 4,861	1,056 1,073 1,073 1,803 4,555	2,205 1,242 1,089 1,089 1,093 5,627	2,406 368 1,309 4,086	1,304 27 104 3 1,134 3,369	6,604 6,431 5,891 4,344 6,619 25,534	4,077 4,252 6,887 2,327 10,262 25,478	7,963 6,634 7,072 4,344 7,934 29,591

U.S. EXPORTS OF SELECTED COMMODITIES BY DESTINATION MARKETING YEAR BEGINNING AS INDICATED

					JUIN 92						
COMMODITY AND COUNTRY				QUAN	TITY			VALUE	(1,000 DO	LLARS)	
COUNTRY REGION			CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR
HOP EXTRACT(SEP) EC 12 GERMANY MEXICO BRAZIL BELGIUM-LUXEMBOU NETHERLANDS OTHER	MT	60 39 0 8 0 5 67	131 16 107 75 9 258	836 343 327 226 142 134 586	1,644 844 616 402 191 272 1,457	1,062 416 351 260 224 168 687	608 315 0 230 0 89 1,277	1,875 368 501 999 307 1,832	9,720 3,836 7,086 2,9690 1,600 8,864	21,307 8,876 9,817 2,822 2,818 4,880 18,967	12,884 4,848 7,666 3,505 2,887 1,989 10,516
Subtotal:	-	134	498	1,976	4,119	2,360	2,114	4,213	28,615	52,913	34,548
HOPS,NSPF(SEP) EC 12 ERAZIL GERMANY CANADA JAPAN OTHER	MT	38 243 38 1 0	0 0 0 6 0 28	364 418 282 82 73 119	1,761 15 1,459 55 97 358	452 418 369 86 73	91 990 91 14 0	0 0 0 44 0 655	2,272 1,682 1,464 516 262 1,092	7,324 54 5,991 379 314 4,162	2,830 1,682 2,022 553 262 1,972
Subtotal:	-	287	34	1,057	2,285	1,234	1,110	698	5,823	12,233	7,298
WINE GRAPE WINE(JAN) EC 12 CANADA JAPAN UNITED KINGDOM OTHER	KL	3,192 2,926 888 2,313 2,430	3,157 3,515 1,685 1,865 1,899	15,145 14,066 9,260 8,029 11,013	19,795 16,027 8,930 10,499 13,554	31,335 28,859 18,392 17,424 24,725	5,150 3,140 1,157 3,847 3,014	4,849 3,920 2,370 2,977 2,457	22,202 13,614 11,665 12,276 14,488	29,670 18,331 11,722 16,843 17,057	48,370 33,837 24,147 27,773 31,962
Subtotal:	-	9,436	10,256	49,485	58,306	103,307	12,461	13,596	61,969	76,781	138,312

U.S. IMPORTS OF SELECTED HORTICULTURAL COMMODITIES BY ORIGIN MARKETING YEAR BEGINNING AS INDICATED

				MUDITING II	JUN 92		LUNILD				
COMMODITY AND COUNTRY				QUAN	TITY			VALUE	(1,000 DO	LLARS)	
COUNTRY REGION			CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR
FR FRT & MLNS FL APPLES(JUL) CANADA NEW ZEALAND CHILE OTHER Subtotal:	MT 2	866 ,471 ,520 ,382 ,240	1,036 4,647 4,680 8,025 18,389	58,382 21,704 24,719 5,807 110,612	64,591 32,884 26,541 12,028 136,045	58,382 21,704 24,719 5,807 110,612	572 2,927 198 1,048 4,745	765 6,335 1,408 5,045 13,553	19,436 15,280 8,080 2,637 45,433	22,935 37,793 11,528 7,690 79,946	19,436 15,280 8,080 2,637 45,433
FR PEARS(JUL) CHILE ARGENTINA OTHER Subtotal:		,392 ,381 ,18 ,790	2,976 3,491 685 7,152	26,907 11,139 7,749 45,796	35,621 15,605 7,978 59,203	26,907 11,139 7,749 45,796	1,012 34 1,161	1,010 2,283 467 3,759	9,098 6,926 11,649 27,672	11,768 10,161 10,868 32,797	9,098 6,926 11,649 27,672
APRICOT (MAY) NEW ZEALAND CHILE OTHER Subtotal:	MT	0000	0000	0	0000	367 1,247 1,615	0 0 0	0000	0 0 0	0	936 824 1,762
PEACH-NEC(MAY) CHILE OTHER Subtotal:	MT	000	0 0	0 23 23	0	53,780 556 54,336	0	0	56 56	0	33,679 568 34,247
PLUM-PRUNE(MAY) CHILE OTHER Subtotal:	MT	000	0 0	69 69	380 10 391	23,711 23,767	0 0	0	57 0 57	228 19 247	14,650 68 14,718
FRESH GRAPES (MAY) CHILE MEXICO OTHER Subtotal:		,529	23,683 0 23,726	1,249 38,614 7 39,868	4,947 36,904 0 41,851	268,675 42,896 1,455 313,024	11	51,340 51,369	802 49,690 15 50,503	3,058 66,821 0 69,879	185,704 53,920 575 240,195
FR RASPBRY(JAN) CANADA CHILE OTHER Subtotal:	MT	0000	1,996 0 1,996	18 679 27 724	1,996 495 8 2,498	4,804 847 42 5,694	0 0 0	2,344	1,335 63 1,409	2,344 922 28 3,293	6,022 1,708 91 7,821
FR STRAWBRIS(JAN) MEXICO OTHER Subtotal:		,400	435 0 435	11,298 723 12,022	7,977 467 8,445	13,041 1,224 14,266	785 43 828	402 1 403	14,113 1,390 15,503	9,416 697 10,113	15,844 2,611 18,455
FR BANANA(JAN) ECUADOR COSTA RICA OTHER Subtotal:	MT 100	,933 ,345 ,679 ,958	67,442 94,027 154,845 316,313	597,213 342,912 664,805 1,604,930	512,465 471,958 830,705 1,815,128	1,114,970 686,311 1,427,762 3,229,043	26,217 22,126 29,152 77,495	20,657 28,750 44,227 93,635	154,026 111,765 194,161 459,951	147,848 137,546 253,134 538,528	297,039 220,165 418,361 935,565
FR MANGO(JAN) MEXICO OTHER Subtotal:	MT 18	,154 ,791 ,944	13,183 797 13,980	43,054 13,810 56,864	40,087 4,914 45,002	76,402 15,720 92,122	12,452 1,525 13,977	13,741 695 14,436	35,884 7,583 43,467	40,331 5,024 45,354	54,419 9,417 63,836

# U.S. IMPORTS OF SELECTED MORTICULTURAL COMMODITIES BY ORIGIN MARKETING YEAR BEGINNING AS INDICATED JUN 92

COMMODITY AND COUNTRY		QUAN	JUN 92			VALUE	(1,000 DO	LLARS)	
COUNTRY REGION	CURR MO CURR MO LAST YR CURR Y	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR
FR PINAPLE (JAN) COSTA RICA DOMINICAN REPUBL HONDURAS OTHER SUBtotal:	MT 3,636 6,173 5,106 2,795 1,927 3,301 630 11,298 13,006	22,913 20,152 12,165 4,384 59,614	31,391 16,538 17,974 3,564 69,466	50,422 32,324 25,529 5,763 114,039	1,672 1,181 593 168 3,614	2,879 691 895 128 4,593	10,891 4,686 3,390 772 19,739	14,487 3,751 4,853 727 23,818	23,912 7,409 7,243 1,093 39,657
FR CANTLPE (MAY) MEXICO COSTA RICA OTHER Subtotal:	MT 16,845 7,627 0 0 234 - 16,980 7,860	2,734	45,731 1,731 10,462 57,924	108,481 36,808 72,339 217,627	4,714 0 30 4,774	1,242 0 54 1,296	15,092 1,281 1,130 17,503	13,464 991 2,409 16,864	38,352 18,764 16,896 74,011
FR MELON,OT(MAY) MEXICO COSTA RICA OTHER Subtotal:	7,632 6,377 0 9 177 - 7,641 6,547	1 . 218	17,722 896 3,863 22,482	54,677 18,135 42,101 114,914	3,230 0 7 3,237	1,506 0 48 1,555	7,132 780 1,225 9,138	5,769 489 1,102 7,360	19,490 8,591 13,916 41,996
FR ORANGES (NOV) MEXICO EC 12 SPAIN MOROCCO OTHER Subtotal:	MT 2,451 37 248 6 248 6 2 397 6 948 816 - 6,044 852	10,726	2,619 1,015 969 4,504 2,713 10,851	25,465 12,1094 10,755 13,873 62,273	1,544 176 176 1,414 367 3,500	13 0 0 0 201 214	15,980 7,062 6,952 7,587 6,226 36,854	1,207 672 644 3,033 705 5,618	16,456 10,273 10,164 7,587 6,805
CANNED FRUIT CND MANDRN(JAN) EC 12 SPAIN CHINA (MAINLAND) OTHER Subtotal:	MT 2,164 1,980 2,164 1,975 1,237 2,420 260 355 3,662 4,755	22,764 22,732 7,213 1,631 31,608	27,680 27,679 15,143 1,773 44,596	30,092 30,061 11,236 2,494 43,822	2,234 2,234 1,197 328 3,759	2,524 2,522 2,361 463 5,348	26,302 26,252 6,653 2,050 35,005	35,850 35,846 15,399 2,417 53,665	34,241 34,188 10,408 3,166 47,815
CND BLK OLV(NOV) EC 12 SPAIN OTHER Subtotal:	MT 1,067 1,227 962 1,077 244 416 1,311 1,643	7,952 7,298 1,251 9,203	9,964 8,757 2,372 12,336	11,871 10,824 2,185 14,056	2,124 1,867 379 2,504	2,768 2,309 709 3,477	14,811 13,259 2,077 16,888	21,035 17,747 3,895 24,930	22,602 20,079 3,632 26,234
CND GRN OLV(NOV) EC 12 SPAIN OTHER Subtotal:	MT 3,601 3,791 3,755 74 125 125 125 125 125 125 125 125 125 125	26,149 25,551 477 26,626	23,929 23,511 748 24,676	40,818 40,087 899 41,717	9,909 9,801 122 10,031	9,596 9,521 218 9,814	63,290 62,164 795 64,085	59,909 58,939 1,481 61,390	99,328 97,904 1,556 100,884
CND PEACH(JUN) EC 12 GREECE OTHER Subtotal:	MT 336 446 297 427 77 819 414 1,265	336 297 77 414	446 427 819 1,265	17,779 17,608 1,482 19,261	182 155 64 246	258 243 684 942	182 155 64 246	258 243 684 942	10,914 10,740 1,206 12,121
CND PINAPLE(JAN) THAILAND PHILIPPINES OTHER #ubtotal:	MT 14,664 14,220 8,624 9,390 7,606 2,314 30,893 25,923	73,480 47,270 26,204 146,954	111,572 63,588 18,521 193,682	121,625 117,297 48,130 287,053	9,704 5,836 6,327 21,868	9,261 6,507 1,749 17,517	47,122 30,622 19,177 96,921	78,284 42,105 11,448 131,837	80,069 75,580 32,920 188,569
DRIED FRUIT DRD APRCT(JUL) TURKEY OTHER Subtotal:	593 230 28 29 - 621 258	6,091 294 6,385	194 8,331	6,091 294 6,385	1,402 44 1,445	614 89 703	14,889 942 15,831	16.893 475 17,368	14,889 942 15,831
DATES(SEP) PAKISTAN CHINA (MAINLAND) OTHER Subtotal:	MT 18 588 14 26 36 132 - 67 747	2,900 586 1,105 4,592	4,146 1,648 888 6,681	3,006 730 1,122 4,857	15 31 112 158	675 39 172 886	2,905 633 1,431 4,969	4,161 1,572 1,610 7,344	3,036 811 1,473 5,320
DRD FIG(SEP) EC 12 GREECE TURKEY OTHER Subtotal:	MT 2 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	760	1,100 1,055 600 18 1,718	813 760 213 20	660006	0 0 0 0	2,270 2,094 453 21 2,744	3,351 3,210 1,367 41 4,758	2,274 2,094 475 23 2,772
DRD RAISIN(AUG) CHILE MEXICO OTHER Subtotal:	MT 971 174	5,976 3,660 224 9,859	3,575 3,386 472 7,433	6,741 3,748 244 10,732	1,003 0 57 1,060	224 0 136 361	5,643 2,617 225 1,485	3,944 2,673 477 7,093	6,471 2,724 249 9,445
FPUIT JUICE(SSE) APPLE JUIC(JUL) ARGENTINA EC 12 GERMANY OTHER Subtotal:	KL 53,146 72,890 18,087 3,855 13,204 3,105 42,320 27,45 - 113,553 104,201	364,643 224,656 173,778 497,119 1,086,418	303,296 206,757 146,966 356,207 866,260	364,643 224,656 173,778 497,119 1,086,418	15,890 6,321 4,577 14,029 36,240	26,715 1,836 1,625 12,078 40,689	77.847 59.176 43,989 115,140 252,162	111,840 86,019 61,953 131,096 328,955	77,847 59,176 43,989 115,140 252,162
FCOJ(DEC) BRAZIL OTHER Subtotal:		527,940 102,341 630,282	508,706 75,823 584,529	1,031,023 191,961 1,222,984	8,566 5,006 13,572	10,349 2,925 13,274	110,752 25,568 136,320	153,836 26,171 180,007	235,573 46,511 282,085
GRAPE JU(JAN) ARGENTINA OTHER Subtotal:		29,475 9,404 38,879	27,477 43,211 70,688	54.022 20,907 74,929	749 946 1,695	3,927 4,262 8,189	5,773 3,759 9,532	9,751 16,223 25,973	11,917 8,584 20,501
PNEAPL JUCN(JAN) THAILAND PHILIPPINES OTHER Subtotal:	KL 10,189 12,610 10,125 9,441 5,233 2,178 - 25,547 24,229	70,496 63,266 25,609 159,371	97,843 62,396 12,400 172,639	119,381 126,971 50,344 296,697	2,490 1,942 1,481 5,913	3,074 1,922 889 5,886	17,294 12,704 7,181 37,179	26,236 12,575 4,317 43,127	31,067 25,444 14,331 70,842

# U.S. IMPORTS OF SELECTED HORTICULTURAL COMMODITIES BY ORIGIN MARKETING YEAR BEGINNING AS INDICATED JUN 92

COMMODITY AND COUNTRY				QUAN	JUN 92			VALUE	(1,000 DOI	LLARS)	
COUNTRY REGION	CURI	R MO	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST
PNEAPL JUNC(JAN) PHILIPPINES JAPAN OTHER Subtotal:	KL 5 4 1 11	,113 ,995 ,867 ,975	2,847 967 153 3,967	15,040 11,255 2,538 28,833	16,486 3,754 2,208 22,449	34,985 13,482 6,612 55,078	1,503 3,160 820 5,484	1,051 435 92 1,578	4,316 6,321 1,250 11,887	6,351 1,424 817 8,593	10,691 7,838 2,611 21,141
FROZEN FRUIT FZN STRBRY(DEC) MEXICO OTHER Subtotal:		,060 59 ,119	1,825 96 1,921	17,799 863 18,662	15,406 567 15,973	20,129 1,389 21,518	2,222 476 2,699	1,929 339 2,268	18,686 3,900 22,586	13,810 3,556 17,366	20,731 6,110 26,841
FRESH VEGETABLES FR BEANS(OCT) MEXICO OTHER Subtotal:	MT	257 15 271	89 4 93	11,064 187 11,251	9,963 271 10,234	11,130 734 11,863	183 18 201	74 77	10,286 152 10,439	10,735 201 10,936	10,360 609 10,969
FR CARROT(OCT) CANADA MEXICO OTHER Subtotal:	MT	57 569 0 626	90 674 19 783	33,407 11,051 156 44,614	38,065 14,972 313 53,350	42,522 11,843 174 54,540	14 111 0 126	31 158 5 194	10,029 3,047 79 13,154	10,761 3,846 116 14,722	12,283 3,213 100 15,596
FR CABBAGE(OCT) CANADA OTHER Subtotal:	MT	610 111 721	40 265 305	10,850 2,018 12,868	8,814 9,300 18,113	14,891 2,173 17,064	216 19 235	71 79	2,410 598 3,009	2,501 1,663 4,164	3,764 630 4,393
FR CELERY(OCT) MEXICO OTHER Subtotal:	MT	118 146 264	0 36 36	15,457 1,485 16,942	8,794 1,503 10,297	15,457 3,877 19,334	58 27 85	0 6 6	4,808 319 5,128	2,459 325 2,784	4,808 863 5,671
FR CUCMBR(OCT MEXICO OTHER Subtotal:		,028 466 ,495	4,762 699 5,461	157,185 9,716 166,900	143,557 22,106 165,663	162,482 11,157 173,639	2,801 513 3,314	2,575 504 3,078	71,149 3,912 75,062	58,896 7,277 66,173	72,669 5,151 77,819
FR CAULFLWR(OCT) MEXICO CANADA OTHER Subtotal:	MT	15 10 0 25	0 41 0 41	7,516 529 48 8,093	4,942 492 125 5,559	7,533 1,482 50 9,065	9 3 0 12	0 22 0 22	1,647 215 11 1,874	1,082 173 61 1,315	1,648 527 15 2,190
FR GARLIC(OCT) MEXICO ARGENTINA OTHER Subtotal:		,929 0 63 ,992	3,656 26 24 3,706	8,556 3,536 2,897 14,990	9,298 2,360 1,590 13,248	10,292 3,536 5,870 19,698	3,427 0 104 3,531	3,354 29 55 3,438	9,752 4,838 3,472 18,062	8,946 2,815 2,292 14,053	12,738 4,838 5,831 23,407
FR ONION(OCT)  MEXICO OTHER  Subtotal:	MT 7 1 8	,540 ,188 ,728	5,882 751 6,633	165,732 27,733 193,465	141,353 34,685 176,038	178,136 31,159 209,295	4,865 703 5,568	5,541 708 6,249	82,952 8,946 91,898	81,520 15,732 97,252	91,813 11,097 102,911
FR PEPPERS(OCT) MEXICO EC 12 NETHERLANDS OTHER Subtotal:	MT 5 1 1 6	,131 ,380 ,345 ,235 ,746	2,787 1,307 1,285 158 4,251	104,706 5,599 5,453 1,474 111,779	94,793 5,442 5,303 1,511 101,745	120,168 8,994 8,773 2,981 132,143	7,274 3,435 3,336 549 11,257	5,612 2,904 2,830 412 8,927	95,106 18,930 18,392 3,574 117,610	96,156 17,829 17,260 3,622 117,607	105,952 25,935 25,230 5,424 137,311
FR SEED POT(OCT) CANADA OTHER Subtotal:	MT	491 0 491	324 22 346	81,009 81,011	54,810 22 54,832	82,852 82,854	42 2 43	27 26 54	15,376 15,379	7,755 26 7,782	15,551 15,554
FR TBL POT(OCT) CANADA OTHER Subtotal:		,952 0 ,952	6,249 12 6,261	224,719 31 224,750	80,908 92 81,000	239,059 62 239,121	3,022 0 3,022	944 11 955	37,141 35 37,175	13,999 75 14,074	39,428 45 39,473
FR TOMATO(OCT) MEXICO OTHER Subtotal:	MT 18	,406 ,050 ,456	11,093 1,916 13,009	322,065 5,290 327,354	166,160 9,404 175,564	353,625 7,170 360,795	24,689 3,734 28,423	4,829 1,890 6,720	237,029 8,119 245,148	113,567 8,336 121,903	254,240 10,404 264,644
FR ASPARG(OCT) MEXICO OTHER Subtotal:	MT	52 1 53	273 15 289	16,152 4,124 20,275	17,068 4,493 21,561	18,366 5,081 23,447	39 3 42	240 14 254	23,702 5,021 28,723	24,346 5,077 29,423	25,756 6,161 31,917
CANNED VEGETABLES CND TOM PST(JUL) MEXICO CHILE OTHER Subtotal:	MT 3	339 718	3,884 1,012 85 4,981	25,431 8,097 8,916 42,443	10,791 7,986 4,827 23,604	25,431 8,097 8,916 42,443	2,137 715 306 3,158	2,620 534 82 3,235	17,154 6,724 6,106 29,984	6,897 5,740 3,339 15,976	17,154 6,724 6,106 29,984
CND TOM SAUCE(JUL) EC 12 ITALY CANADA OTHER Subtotal:	MT	33 30 0 237 270	36 36 2 909 947	4,245 3,117 1,511 7,630 13,386	1,796 1,633 638 4,499 6,934	4,245 3,117 1,511 7,630 13,386		64 62 3 446 512	2,625 1,954 1,436 3,869 7,930	1,581 1,515 335 2,570 4,485	2,625 1,954 1,436 3,869 7,930
CND TOMATO(JUL) EC 12 ISRAEL ITALY CHILE OTHER Subtotal:	MT 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	,762 432 ,580 1,539 434 1,167		20,722 15,864 18,116 8,010 10,274 54,870	12,839 12,246 11,094 13,146 4,881 43,112	20,722 15,864 18,116 8,010 10,274 54,870			7,131 7,034 6,206 4,336 4,951 23,452	5,255 4,210 4,143 6,095 2,537 18,098	7,131 7,034 6,206 4,351 23,452

# U.S. IMPORTS OF SELECTED HORTICULTURAL COMMODITIES BY ORIGIN MARKETING YEAR BEGINNING AS INDICATED JUN 92

COMMODITY AND COUNTRY REGION  CND MSHROOM(JUL) INDONESIA TAIWAN HONG KONG CHINA (MAINLAND) OTHER Subtotal: FROZEN VEGETABLES FIN BROCLI(SEP) MEXICO	MT		CURR MO CURR YR	QUAN YR TDT LAST YR	YR TDT CURR YR	LAST	CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST
CND MSHROOM(JUL) INDONESIA TAIWAN HONG KONG CHINA (MAINLAND) OTHER Subtotal: FROZEN VEGETABLES FZN BROCLI(SEP) MEXICO			CORR IN	LASI IR							1470
INDONESIA TAIWAN HONG KONG CHINA (MAINLAND) OTHER Subtotal: FROZEN VEGETABLES FZN BROCLI(SEP) MEXICO	MT	779				YEAR	LAST YR	CURR YR	LAST YR	CURR YR	YEAL
Subtotal: FROZEN VEGETABLES FZN BROCLI(SEP) MEXICO		779 759 1,377 2,363 717	999 741 763 1,388 692	9,130 8,983 11,024 11,251 9,463	13,221 7,174 11,993 11,494 7,804	9,130 8,983 11,024 11,251 9,463	2,421 2,165 2,929 4,082	2,914 1,975 1,455 2,368 1,602	28,220 25,362 23,384 19,596 22,987	40,279 19,190 23,826 20,843 17,313	28,220 25,36 23,386 19,596 22,98
FROZEN VEGETABLES FZN BROCLI(SEP) MEXICO		5,995	4,583	49,852	51,686	9,463	1,410	1,602			
FZN BROCLI(SEP) MEXICO		3,333	4,505	19,032	31,000	49,002	13,008	10,313	119,549	121,451	119,54
OTHER	MT	6,108	10,964	85,962 6,293	120,597	97,064 9,901	4,095	7,545	57,325 3,862	82,994 6,892	64,429
Subtotal:	MT	6,280	11,179	92,255	130,990	106,965	4,204	7,667	61,187	89,886	70,65
FZN CAULFLR(SEP) MEXICO OTHER	PIL	219	123	24,344	17,829	24,911 1,339	159	93	18,562 785	14,591	19,00
Subtotal:	Letter .	228	135	25,563	18,385	26,250	164	102	19,347	14,966	19,87
FZN POTATO(SEP) CANADA OTHER	MT	6,964	11,219	63,882	72,435	73,301 543	3,869	5,479	34,789	38,442	40,02
Subtotal:		6,987	11,220	64,283	72,678	73,844	3,880	5,481	35,008	38,680	40,36
FREE NUTS PISTACHIO NSH(SEP) HONG KONG TURKEY OTHER	MT	0	0	248 3 54	0 19 3	248 18 54	0	0	455 13 131	0 87 17	45: 10: 13:
Subtotal:		0	0	304	22	319	0	0	599	104	69
CASHEW NUT(AUG) INDIA BRAZIL OTHER	MT	1,391 1,322 658	1,116 2,634 504	22,279 18,748 9,271	18,694 21,696 8,170	23,705 19,759 10,290	7,487 6,414 3,003	5,442 10,676 1,922	106,240 83,265 39,955	98,701 97,608	114,168 88,349 44,36
Subtotal:		3,370	4,254	50,298	48,560	53,754	16,903	18,040	229,459	34,748	246,88
FILBERTS (AUG) TURKEY OTHER	MT	220	187	4,279	2,744	4,364	624	524	12,564	7,622	12,81
Subtotal:-		244	190	4,510	2,822	4,599	694	541	13,381	7,925	13,65
PECANS NSH(SEP) MEXICO OTHER	MT	1,160	0	12,462	8,610	13,269	3,603 1,557	0	28,534 2,154	20,191	30,649
Subtotal:		1,612	0	13,146	8,684	13,953	5,160	0	30,688	20,457	32,80
VINES CHMP&SPRK WN(JAN) EC 12 FRANCE ITALY	KL	1,790 460 499	2,463 1,109 774	10,620 3,228 3,277	9,663 3,488 3,537 171	32,576 9,924 12,304	11,599 6,662 2,023	25,065 19,410 3,437	80,823 52,107 14,197 254	86,021 60,103 15,647 632	257,06 162,13 55,07 1,89
OTHER Subtotal:		1,826	2,501	10,707	9,833	33,037	11,687	25,206	254 81,077	86,653	258,95
	KL										
FT&VERM WN(JAN) EC 12 ITALY SPAIN PORTUGAL OTHER		824 598 113 46	1,345 918 294 91	6,020 3,540 1,736 333 43	6,417 3,725 1,982 358 61	13,600 7,986 3,858 938 133	2,226 1,261 470 232	4,369 2,295 1,068 645 39	19,295 8,137 7,236 2,451 125	22,208 9,159 7,882 3,170 276	46,896 18,809 17,049 7,86
Subtotal:		827	1,355	6,063	6,479	13,734	2,233	4,408	19,419	22,484	47,27
OTH GP WINE (JAN) EC 12 FRANCE ITALY OTHER	KL	12,560 4,785 6,147 3,127	20,665 7,007 10,960 4,393	69,639 25,141 34,266 13,820	80,606 28,375 40,228 18,081	148,814 52,370 73,294 30,879	48,264 28,113 15,533 5,785	82,039 42,309 31,700 9.642	258,526 140,693 88,972 27,247	320,529 176,058 108,975 39,222	536,629 277,356 193,324 63,394
Subtotal:-		15,687	25,058	83,459	98,687	179,694	54,049	91,681	285,773	359,752	600,02
OTH WN PROD(JAN) JAPAN EC 12	KL	260 366 15	154 435 70	1,642 1,443 338	1,234 1,953 323	3.068	632 463 32	395	4,115 1,929 714	3,404 2,847 591	8,16 4,39 1,43
OTHER						3,211		621			
Subtotal:		641	660	3,424	3,509	6,986	1,128	1,152	6,757	6,841	13,98
TUT FLOWERS ROSES(JAN) COLOMBIA OTHER	NON	E 0	0	0	0	0	4,613 1,555	3,771 1,532	43,801 16,750	42,427	67,54 24,15
Subtotal:——		0	0	0	0	0	6,168	5,303	60,550	56,880	91,69
CARNATIONS (JAN) COLOMBIA OTHER	NON	E 0	0	0	0	0	4,494	4,869	41,446 2,425	49,088	67,920
Subtotal:		0	0	0	0	0	4,739	5,091	43,871	51,058	71,847

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